

CENLA ECONOMIC DASHBOARD

January 13, 2021

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KEY FINDINGS

January 13, 2021 CENLA Economic Dashboard

COVID-19

- The positivity rate for COVID-19 in Region 6 (Cenla) stood at 11.2% in January compared to 8% in December.
- Covid-19 cases, hospitalizations, and patients on ventilators reach an all-time daily high in early January. Cases have been increasing in all age groups since early September.
- Contact tracing in Region 6 reached 60% individuals testing positive for COVID. 53% denied having any close contact in the two weeks prior to their positive results, down from 61% in December.

EMPLOYMENT

- Statewide, average weekly initial unemployment claims filed in December fell to 8,671 from 10,500 in November, a 17% decrease. Average weekly continued unemployment claims in December fell to 66,909 from 87,209 in November, a 23% decrease.
- In CENLA, the average weekly initial unemployment claims in central Louisiana fell to 486 from 588 in November, a 17% decline. Average weekly continued unemployment claims in central Louisiana fell to 4,773 from 6,031 in December, a 21% decline.

- The nine-parish Cenla region had an unemployment rate of 6.9% in November compared to 8.1% statewide.
- At 5.9%, the Alexandria MSA had the lowest unemployment rate among the state's major metro areas in November for the seventh straight month, well below the state's 8.1% rate.
- Louisiana's unemployment rate fell 1.2% in November to 8.1% from 9.3% in October.
- Alexandria metro area continued to have the tightest labor market in the state in November with only 0.82 unemployed person per job opening compared to 2.11 statewide.

TAX REVENUE

- Sales taxes revenue for Ball, Boyce, Cheneyville, Glenmore, Lecompte, and Woodworth increased by double-digits in December, which reflects increased sales activity in November. All towns reported a year-to-date increase except Cheneyville.
- Six of the nine jurisdictions in central Louisiana reported higher tax revenues in December, reflecting increased consumer spending in November. Avoyelles, Evangeline, and St. Landry reported decreases of 10-14%.

KEY FINDINGS ... continued

January 13, 2021 CENLA Economic Dashboard

- All reporting jurisdictions have increased tax revenues year-to-date except Concordia and LaSalle. Pineville and St. Landry have the largest percentage YTD increase.
- November vehicle sales activity was negative, while year-to-date sales were positive with Rapides posting the largest gain to date.

BUILDING PERMITS

- Rapides Parish permit valuations year-to-date in December were \$81 million, up 13% over 2019 which totaled \$72 million.
- Residential construction permits in CENLA in December were up 11% over the same month a year ago.
- In Alexandria, commercial permit valuations were down 40% year-to-date in December while residential permits were down 41%.

HOUSING

- Indicators point to a seasonal slowing but still strong housing market in the Alexandria metro area. Compared to December of last year, active listings are down 48%, pending listings down 10%, and median days on the market are down 9%.
- The median listing price is up 20% over the past year, while the average price is up 21%.
- Louisiana's non-current mortgage delinquency rate dropped 1.1% from its pandemic high of 11.8% in May. Mortgage delinquencies nationwide improved for the sixth consecutive month in November 2020, falling to 6.33% from 6.44% in October.

TRAVEL

- Hotel occupancy in Rapides decreased 40% in November compared to a month earlier while Avoyelles had a 55% decrease. Year-to-date Rapides and Avoyelles hotel occupancy as measured by hotel tax revenue remained 5% and 9% below last year's level.

KEY FINDINGS ... continued

January 13, 2021 CENLA Economic Dashboard

- Total passenger traffic at Alexandria International airport (AEX) averaged 68% of last December's level compared to only 38% nationwide. AEX had the highest percentage passenger throughput rate in the state when compared with 2019 traffic, nearly doubling the throughput rate of New Orleans.
- Nationwide air passenger traffic in December was 38% of last year's level, compared to 37% in November.
- Passenger traffic hit a new pandemic high at 61% of 2019 levels on Dec. 23rd, before falling to 24% on Christmas day.

LOCAL & LOUISIANA

- Using data from financial transactions, Opportunity Insights reports consumer spending in Rapides the first week of December was up 4.1% compared to January 2020 while statewide spending was up 11%.
- Small business revenue in Louisiana was down 36% in late December compared to January 2020 with leisure and hospitality small business revenue down 68%.
- 32% of small businesses in Louisiana closed in 2020, compared to 44% in Rapides.

- Consumers in Rapides are spending more time shopping and dining out than the state average.
- Employees in Rapides spent slightly more time at work than the state average.
- Year-to-date through December 26, 2020, 82,800 business applications have been filed in Louisiana, compared to 53,940 for the same period in 2019, representing a 54% increase.
- The Coincident Economic Activity Index which tracks gross state product edge up 1.2% in November indicating continued growth in the Louisiana economy.
- The Baker Hughes exploration rig count in Louisiana increased 8% in December. Likewise, the rig count nationwide increased 9% from a year ago.
- Gaming revenue in Louisiana decreased 1% in November and was down 20% compared to last year.

NATIONAL

- Sales of new residential homes fell 11% for the month of November, while new residential construction was up 1.2%.

COVID-19

COVID-19 VACCINATION AVAILABILITY

Availability of COVID-19 vaccinations the week of January 11, 2021.

| Business | Phone | Street Address | City | Parish |
|--|---------------|-----------------------------|--------------|------------|
| Super 1 Pharmacy #636 | 337-942-3674 | 715 1st Avenue | Kinder | Allen |
| Carl's Thrifty Way Pharmacy | 337-948-7900 | 134 Rue Medecine Street | Marksville | Avoyelles |
| Reed's Family Pharmacy | 337-468-5207 | 236 S Main Street | Marksville | Avoyelles |
| Lagniappe Pharmacy #6 | 225-810-7778 | 206 Choupique Lane | Cottonport | Avoyelles |
| Thrifty Way at The Cottage | 337-942-2653 | 610 Dorothy Drive | Jonesville | Catahoula |
| Thrifty Way Pharmacy of Ville Platte | 337-363-6685 | 1158 Logan Sewell Drive | Vidalia | Concordia |
| SincereRx Hometown Pharmacy | 337-738-2614 | 114 Serio Boulevard | Ferriday | Concordia |
| Albertsons/Savon #3215 | 713-268-3861 | 1009 Sixth Street | Mamou | Evangeline |
| Super 1 Pharmacy #601 | 318-442-5710 | 1011 W Lincoln Road | Ville Platte | Evangeline |
| Book's Pharmacy, LTD | 318-414-2616 | 9465 Highway 165 | Pollock | Grant |
| Don's Pharmasave | 318-253-8747 | 11809 Highway 84 West | Jena | La Salle |
| Holloway Pharmacy | 318-466-3113 | 2265 S Macarthur Drive | Alexandria | Rapides |
| Walgreens #9182 | 318-640-8066 | 604 MacArthur Drive | Alexandria | Rapides |
| Walgreens #11830 | 318-240-7149 | 12805 Highway 28E | Pineville | Rapides |
| Super 1 Pharmacy #609 | 318-640-0145 | 3400 Military Highway | Pineville | Rapides |
| Cottonport Corner Drug | 318-876-3665 | 2951 Cottingham Expressway | Pineville | Rapides |
| Scott's Pharmacy Ferriday | 318-757-3035 | 2804 N Bolton Avenue | Alexandria | Rapides |
| Pearson Specialty Pharmacy | (318)448-7366 | 1217 Willow Glen River Road | Alexandria | Rapides |
| Chaudhry Clinic LLC | (318)992-4133 | 2418 South Union Street | Opelousas | St. Landry |
| East Grant Community Health Center | (318)310-2510 | 2961 S Union Street | Opelousas | St. Landry |
| Rapides Primary Health Care Center, Inc. | (318)487-4400 | 1717 S Union Street | Opelousas | St. Landry |

Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), Regional Administrator/Medical Director, David J. Holcombe, MD, MSA, Jan. 11, 2021

COVID-19 VACCINATION ELIGIBILITY

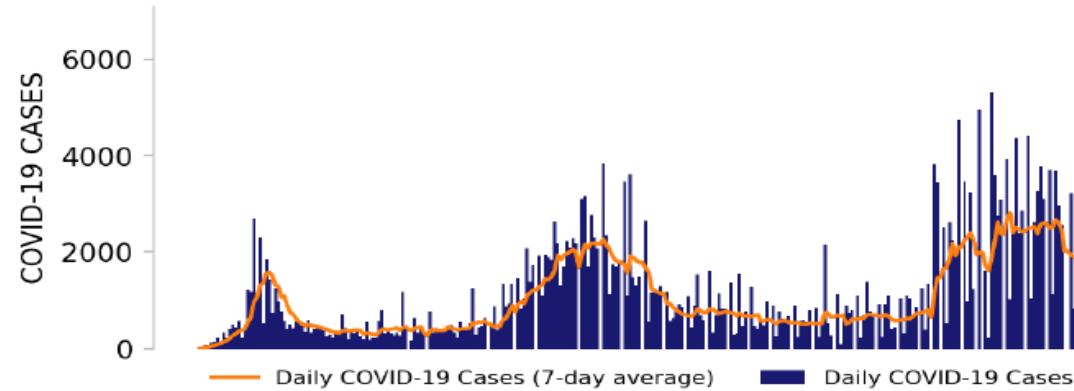
Vaccines the week of January 11th are available for individuals in the following categories.

- Persons ages 70 years or older
- Outpatient clinic providers and clinic staff
- Urgent care clinic providers and staff
- Community care clinic providers and staff
- Behavioral health clinic providers and staff
- Dialysis providers, staff and clients
- Home health service providers, direct support workers and recipients
- Dental providers and staff
- Students, residents, faculty and staff of allied health schools
- ✓ 209 vaccine providers in all 64 parishes will receive COVID vaccine this week compared to 102 providers, 13 parishes last week
- The vaccine providers this week across the state will receive very limited doses of COVID vaccine.
- These 209 providers – include 87 chain pharmacies, 93 independent pharmacies, 20 federally qualified health centers (FQHCs), and an additional 9 healthcare sites.
- All nine public health regions and 64 parishes of the state have a vaccine provider.

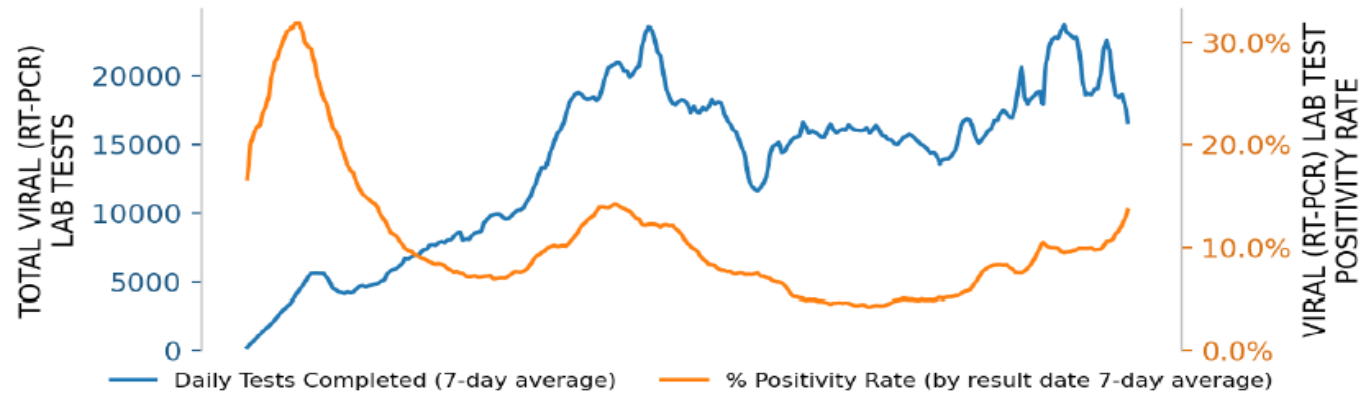
COVID-19 LOUISIANA REPORT

COVID-19 statewide testing statistics as of January 3, 2021.

NEW CASES



TESTING



Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), Regional Administrator/Medical Director, David J. Holcombe, MD, MSA, Jan 10, 2021.

COVID-19 PARISH TESTING STATISTICS

COVID-19 parish testing statistics for Region 6 as of January 10, 2021.

| Parish | Molecular | Antigen | Total Tests | New Tests | % Positive | Confirmed | Probable | Total Cases | New Cases | Total Deaths | New Deaths | 2-wk Incidence | Population >65 | Population Total |
|------------|-----------|---------|-------------|-----------|------------|-----------|----------|-------------|-----------|--------------|------------|----------------|----------------|------------------|
| Avoyelles | 44921 | 1839 | 46760 | 411 | 10.0% | 2709 | 291 | 3000 | 46 | 96 | 1 | 299.1 | 6945 | 40144 |
| Catahoula | 9394 | 825 | 10219 | 97 | 15.6% | 786 | 164 | 950 | 17 | 29 | 0 | 478.8 | 1699 | 9494 |
| Concordia | 14869 | 1171 | 16040 | 85 | 19.4% | 1364 | 191 | 1555 | 21 | 40 | 0 | 378.1 | 3428 | 19259 |
| Grant | 18700 | 2084 | 20784 | 239 | 9.4% | 1271 | 392 | 1663 | 12 | 41 | 0 | 604.9 | 3470 | 22389 |
| LaSalle | 16475 | 3331 | 19806 | 226 | 8.4% | 842 | 398 | 1240 | 15 | 24 | 1 | 174.3 | 2561 | 14892 |
| Rapides | 128731 | 9445 | 138176 | 1698 | 10.3% | 7506 | 1766 | 9272 | 155 | 218 | 0 | 290.3 | 21651 | 129648 |
| Vernon | 23870 | 1841 | 25711 | 286 | 16.7% | 2026 | 364 | 2390 | 25 | 79 | 0 | 415.5 | 6023 | 47429 |
| Winn | 15591 | 1622 | 17213 | 70 | 15.2% | 1021 | 248 | 1269 | 11 | 33 | 0 | 247.6 | 2656 | 13904 |
| Totals | 272551 | 22158 | 294709 | 3112 | 11.2% | 17525 | 3814 | 21339 | 302 | 560 | 2 | | 48433 | 297159 |
| State Wide | 4410047 | 251094 | 4661141 | 52294 | | 310957 | 35872 | 346829 | 3598 | 7873 | 40 | | | 4600000 |
| R6/State | 6% | 9% | 6% | | | 6% | 11% | 6% | | 7% | | | | 6% |

COVID-19 REGION 6 CONTACT TRACING DATA

Covid-19 contact tracing effectiveness as of January 4, 2021.

| | Cases | | Contacts | |
|--------------------------|-------|---------|----------|---------|
| Status | Count | Percent | Count | Percent |
| Awaiting Outreach | 679 | 4.60% | 1 | 0.03% |
| Attempted Contact | 13983 | 94.79% | 3721 | 100% |
| Successfully Reached | 8875 | 60.17% | 3580 | 96.08% |
| Contact Attempts Ongoing | 339 | 2.30% | 11 | 0.30% |
| Declined Interview | 538 | 3.65% | 34 | 0.91% |
| Never Reached | 4231 | 28.68% | 96 | 2.58% |
| Total in Salesforce | 14751 | | 3726 | |

- 60.2% of attempted contacts were reached.
- 53.4% denied any close contact in the two weeks prior to their positive results.

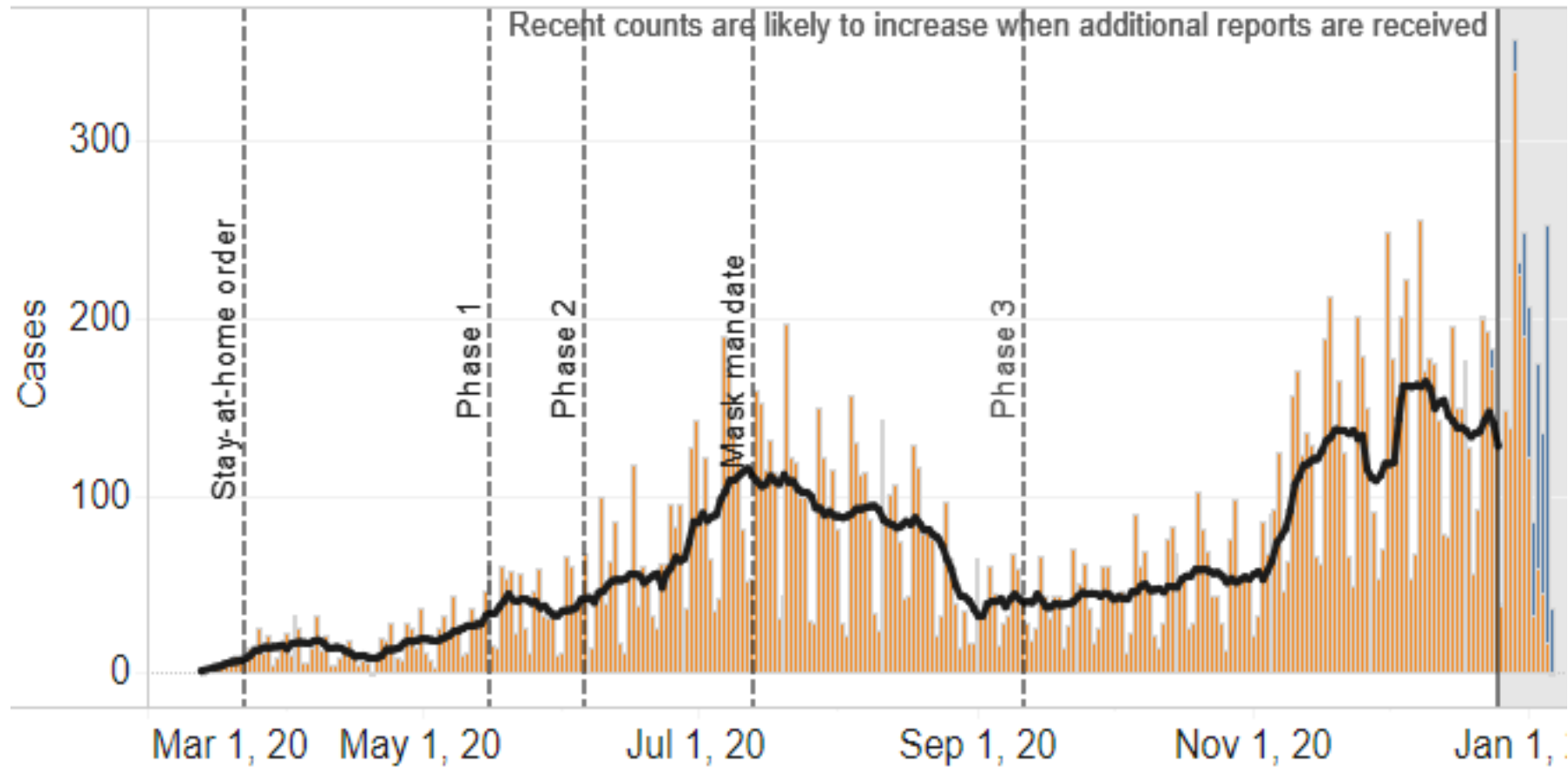
COVID-19 CASES BY K-12 SCHOOLS

Covid-19 cases reported by K-12 schools in Region 6 as of January 3, 2021.

| COVID-19 Cases* Reported by K-12 Schools | | | | | |
|--|----------------------|-------------------------|---------|--|---------|
| Parish | No. Enrolled Schools | Total Cases | | Cases Reported Dec. 28, 2020 - Jan. 03, 2021 | |
| | | Faculty/Staff/Volunteer | Student | Faculty/Staff/Volunteer | Student |
| Avoyelles | 8 | 1-4 | 8 | 0 | 0 |
| Catahoula | 1-4 | 0 | 0 | 0 | 0 |
| Concordia | 11 | 32 | 67 | 0 | 0 |
| Grant | 8 | 13 | 36 | 0 | 0 |
| LaSalle | 9 | 0 | 9 | 0 | 0 |
| Rapides | 53 | 177 | 345 | 11 | 11 |
| Vernon | 16 | 44 | 51 | 5 | 1-4 |
| Winn | 6 | 35 | 92 | 0 | 0 |

COVID-19 CASES BY COLLECTION DATE

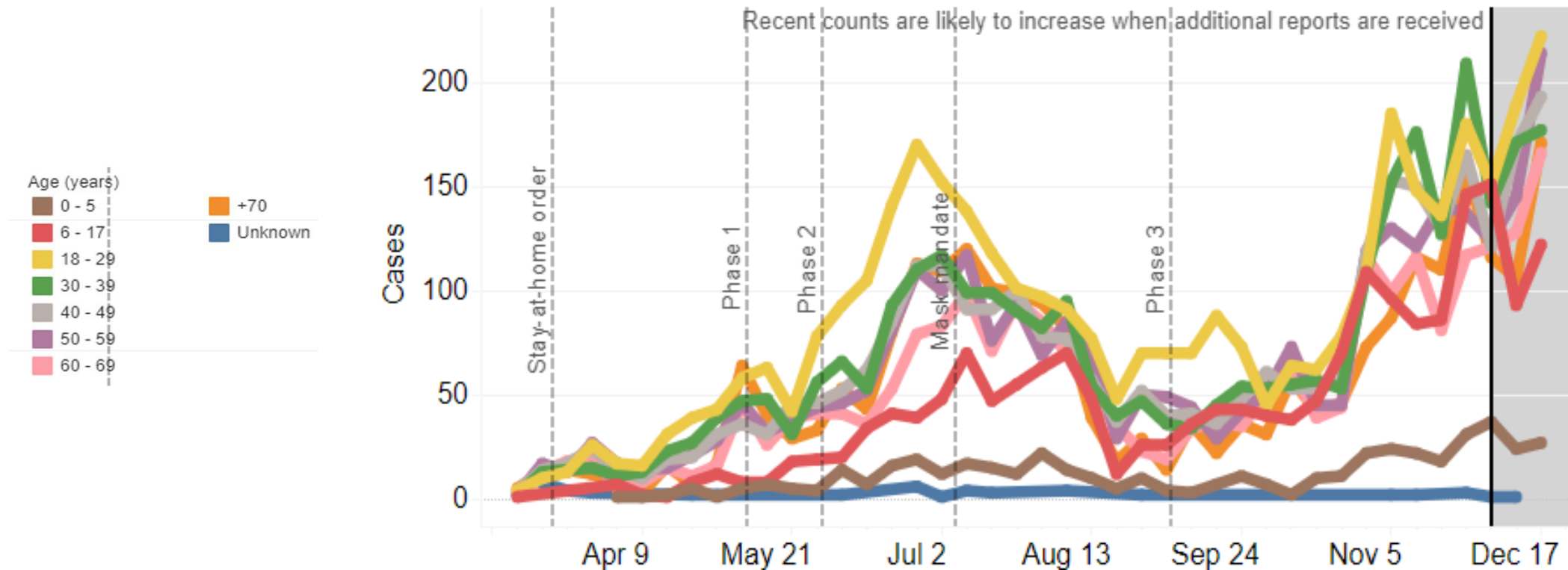
COVID-19 cases by collection date as of January 7, 2021 in Region 6 with a 7-day moving average.



Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), Regional Administrator/Medical Director, David J. Holcombe, MD, MSA, January 7, 2021.

COVID-19 REGION 6 CASES BY AGE GROUP

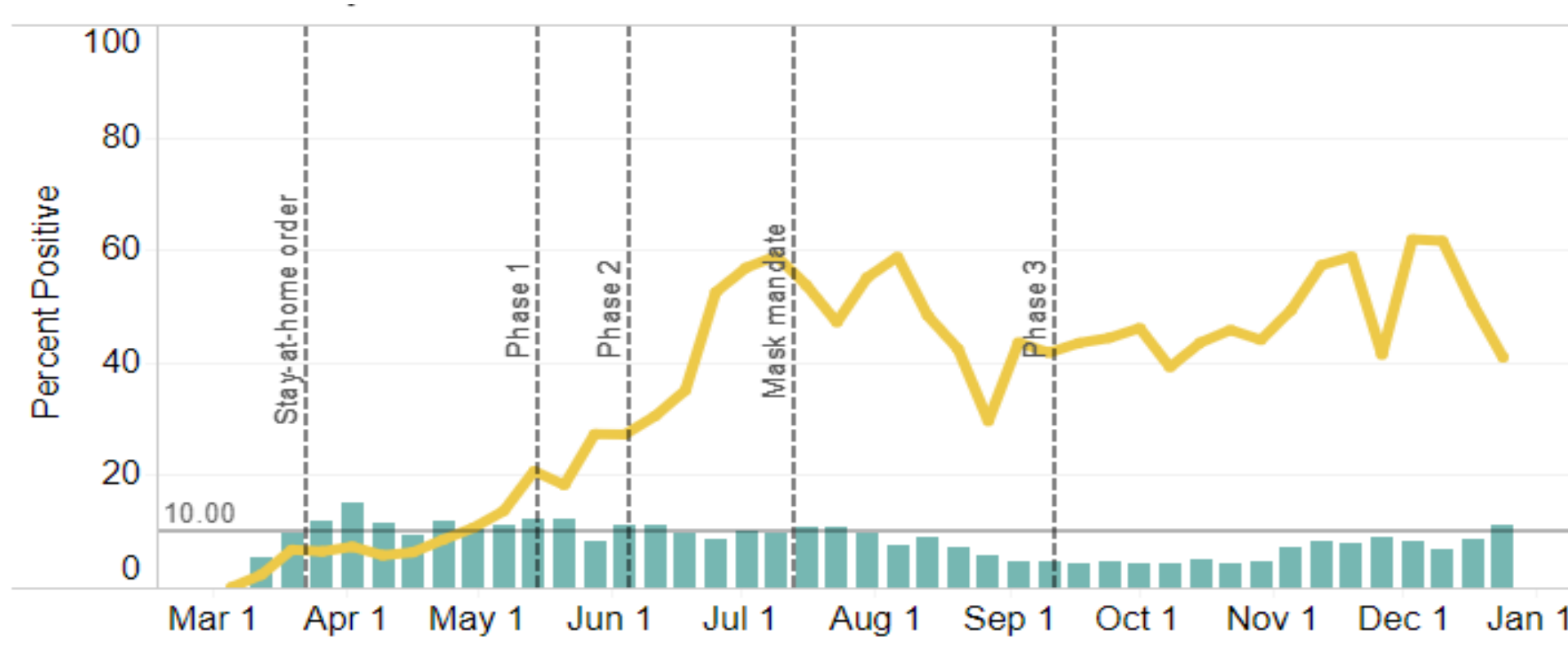
Cases over time by age group in Region 6 through January 7, 2021.



Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), Regional Administrator/Medical Director, David J. Holcombe, MD, MSA, January 7, 2021.

COVID-19 PERCENT POSITIVE AND TEST VOLUME

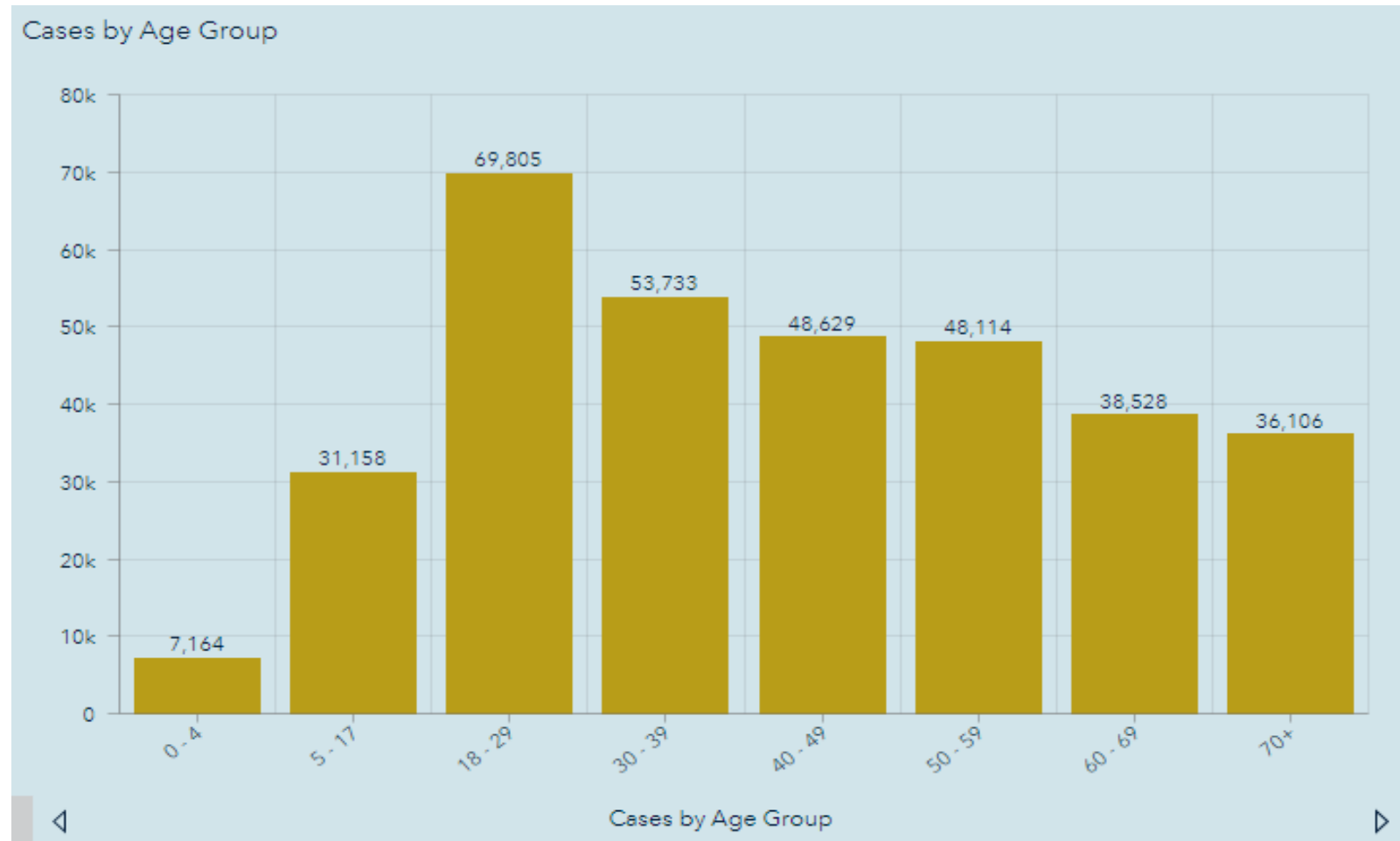
COVID-19 percent positive and test volume in Region 6 as of January 7, 2021.



Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), Regional Administrator/Medical Director, David J. Holcombe, MD, MSA, January 7, 2021..

COVID-19 CASES BY AGE GROUP

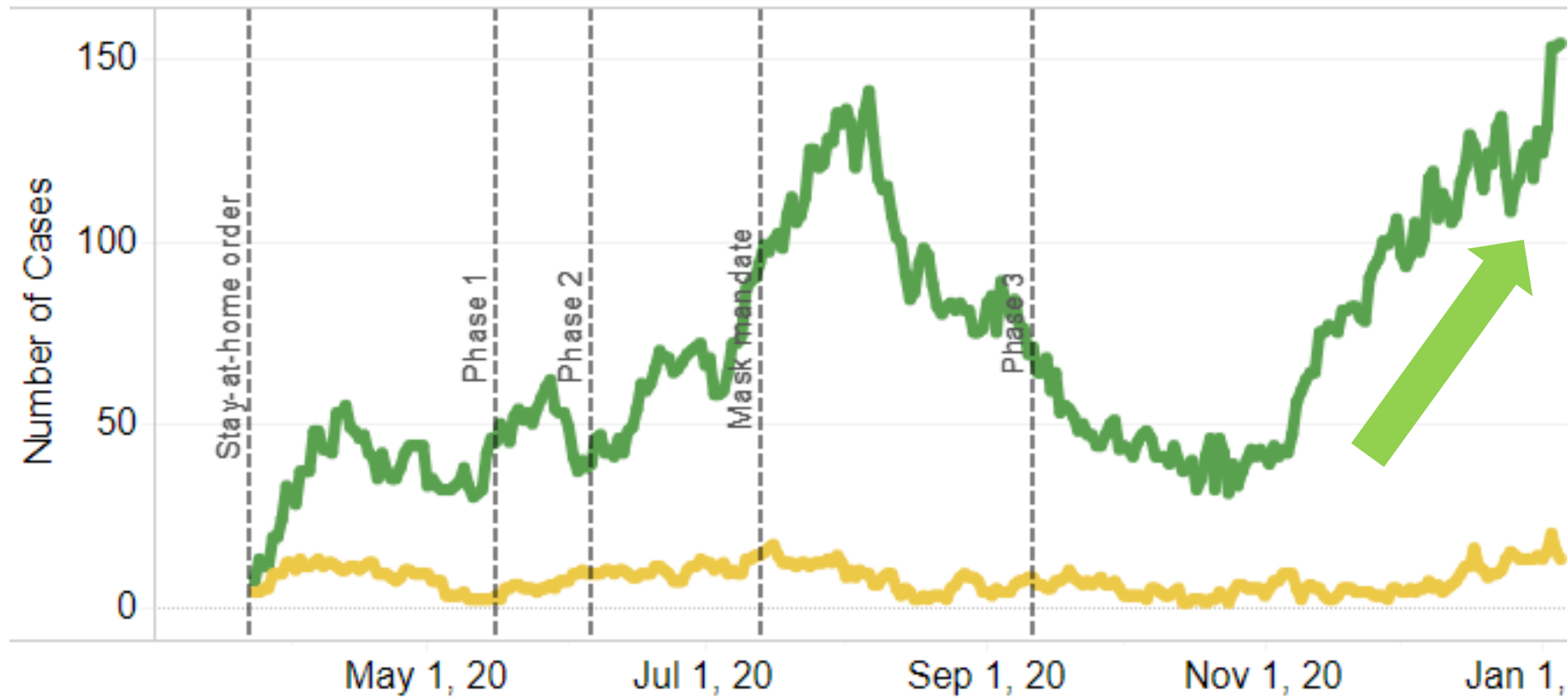
COVID-19 cases statewide by age group as of January 7, 2021.



Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), Regional Administrator/Medical Director, David J. Holcombe, MD, MSA, January 7, 2021.

COVID-19 HOSPITALIZED & VENTILATED

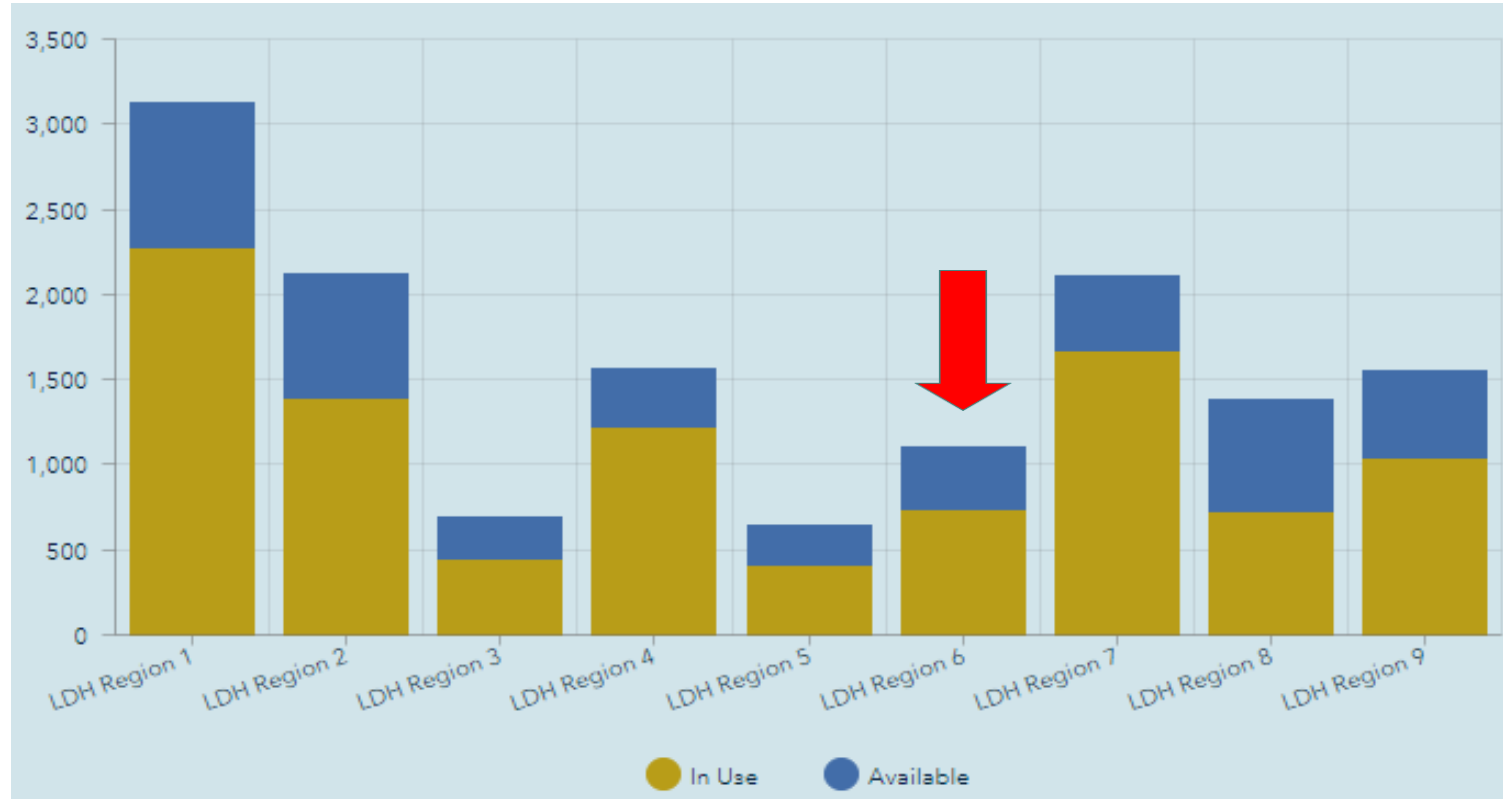
Number of cases hospitalized (green line) and ventilated (yellow line) in Region 6 as of January 7, 2021.



Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), Regional Administrator/Medical Director, David J. Holcombe, MD, MSA, January 7, 2021.

COVID-19 AVAILABLE BEDS BY LDH REGION

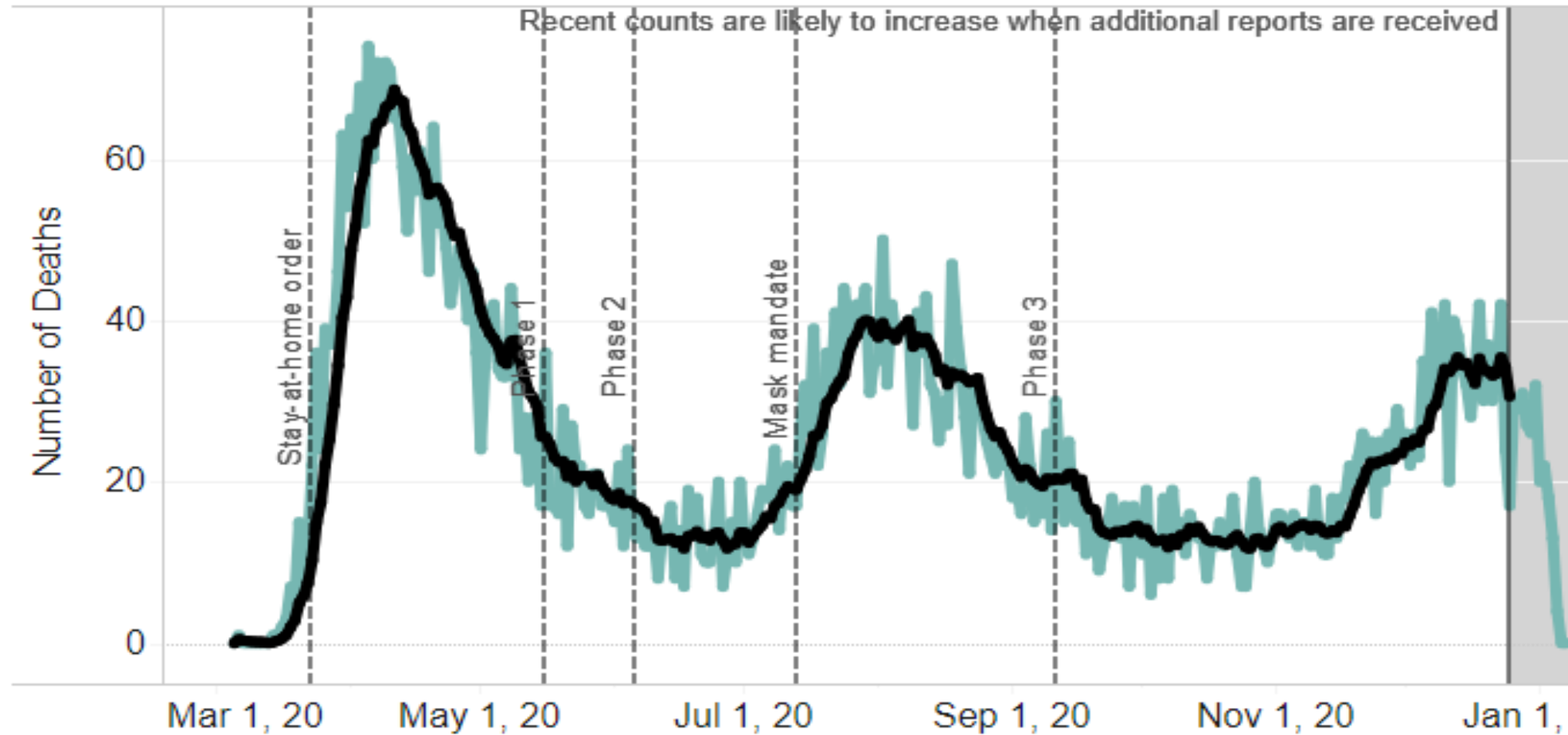
Available beds by Louisiana Department of Health region as of January 7, 2021.



Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), Regional Administrator/Medical Director, David J. Holcombe, MD, MSA, January 7, 2021.

COVID-19 DEATHS BY DATE OF DEATH

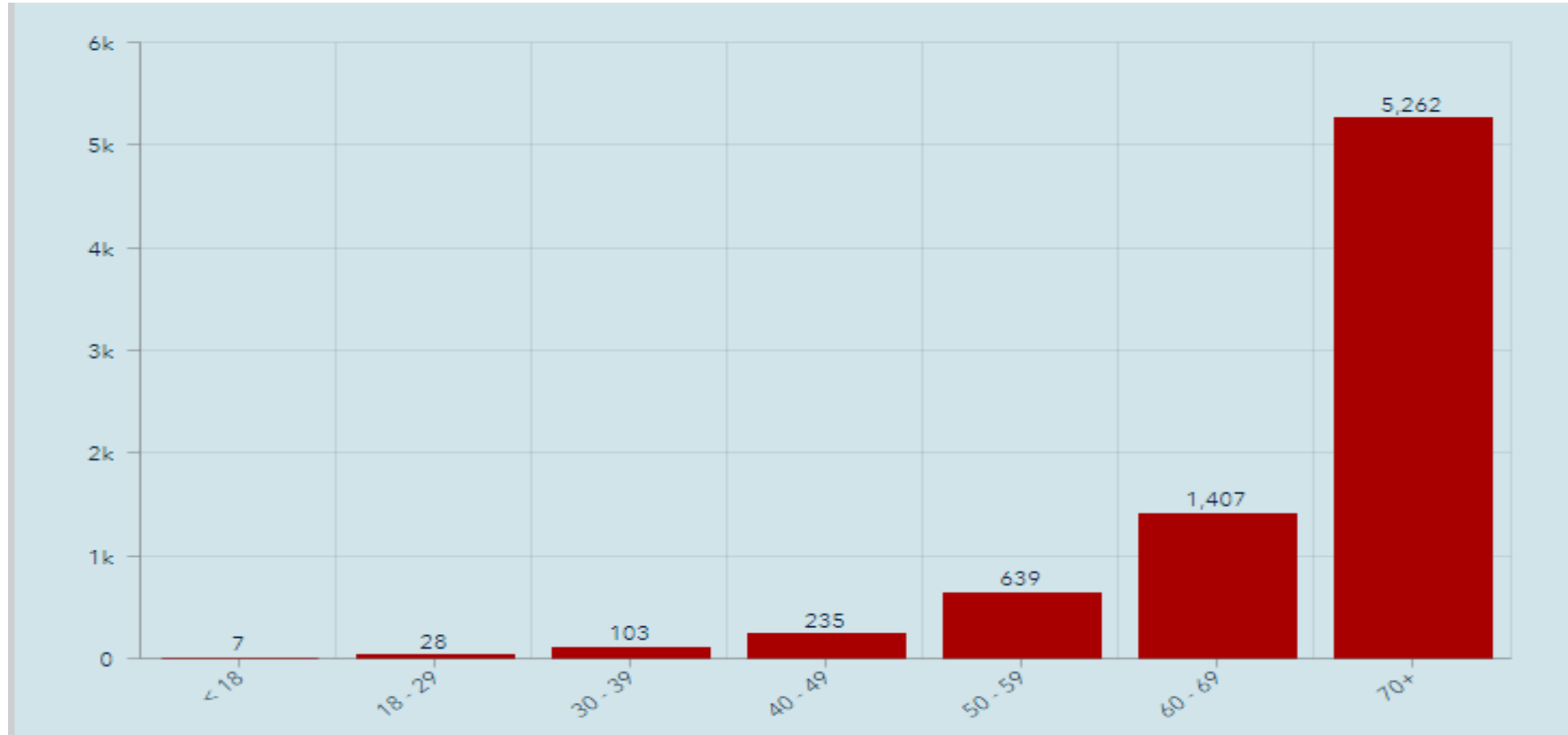
COVID-19 deaths by date of death statewide as of January 7, 2021.



Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), Regional Administrator/Medical Director, David J. Holcombe, MD, MSA, January 7, 2021.

COVID-19 DEATHS BY AGE GROUP

COVID-19 deaths statewide by age group as of January 7, 2021.



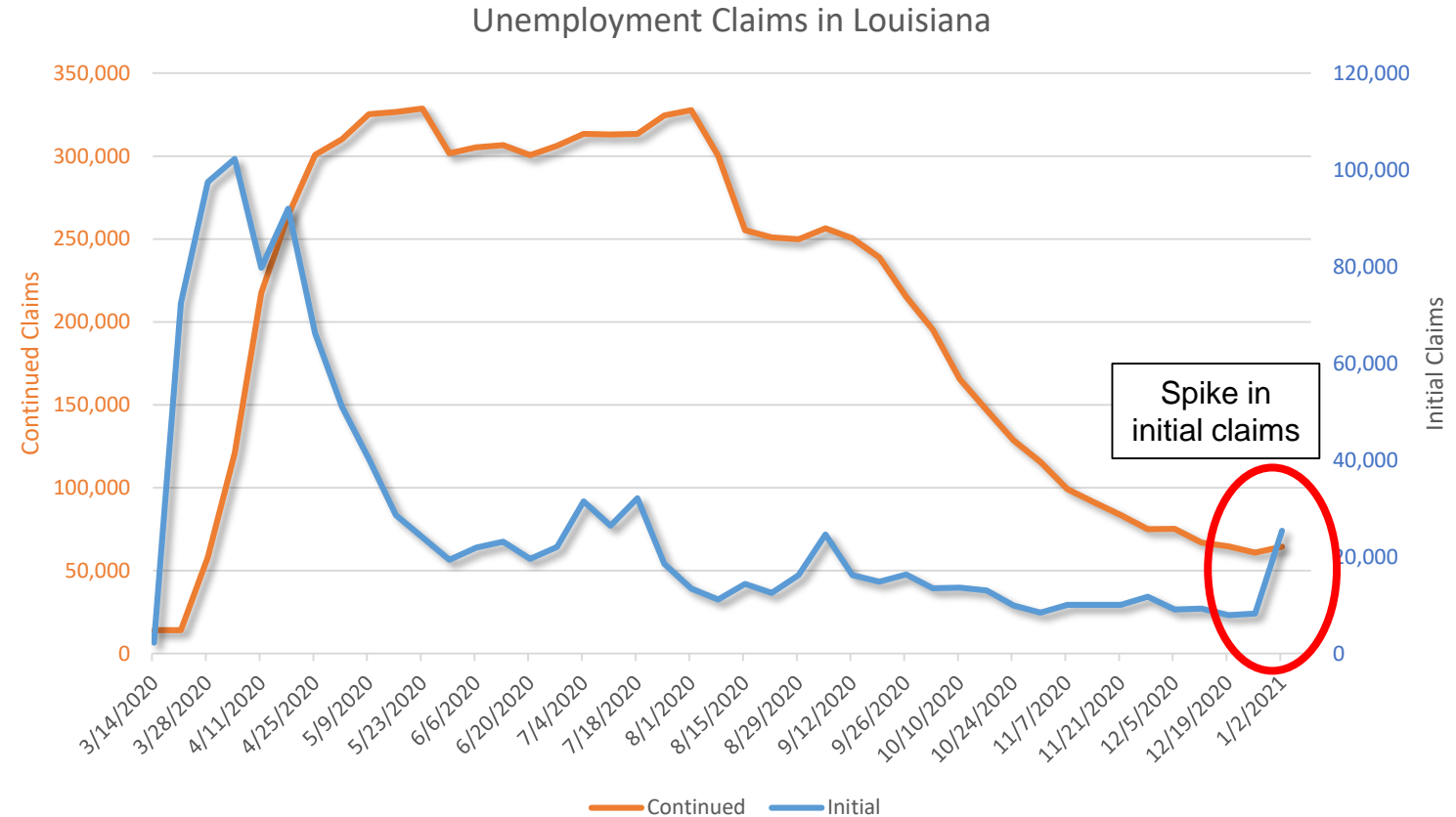
Source: Louisiana Office of Public Health, Region 6 (Central Louisiana), Regional Administrator/Medical Director, David J. Holcombe, MD, MSA, January 7, 2021.

EMPLOYMENT

UNEMPLOYMENT CLAIMS IN LOUISIANA

Initial and continued unemployment claims in Louisiana from March 14, 2020 through January 2, 2021.

- ✓ Average weekly initial unemployment claims filed in December fell to 8,671 from 10,500 in November, a 17% decrease.
- ✓ Average weekly continued unemployment claims in December fell to 66,909 from 87,209 in November, a 23% decrease.

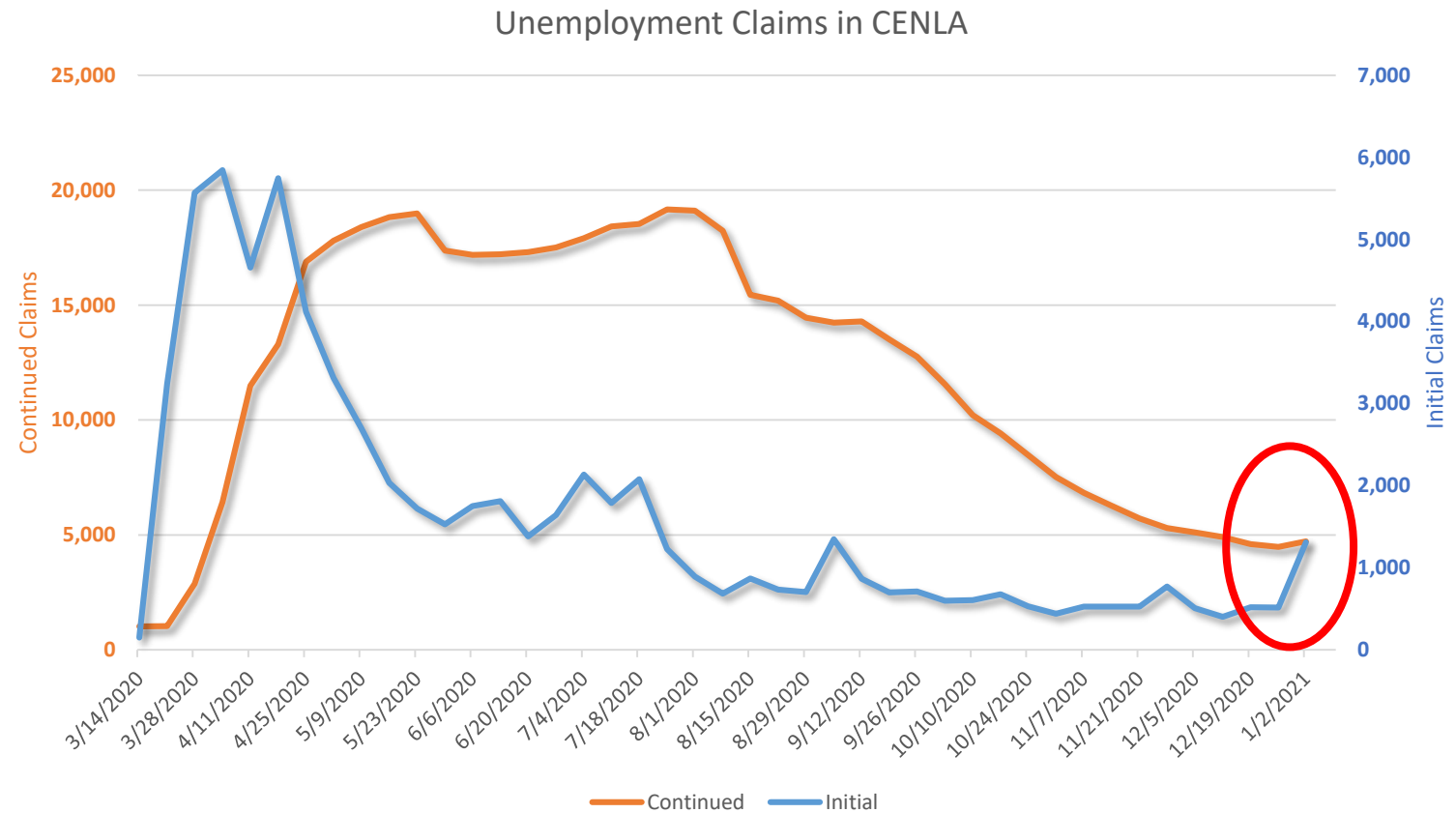


UNEMPLOYMENT CLAIMS IN CENLA

Initial and continued unemployment claims in central Louisiana from March 14, 2020 through January 2, 2021.

✓ Average weekly initial unemployment claims in central Louisiana fell to 486 from 588 in November, a 17% decline.

✓ Average weekly continued unemployment claims in central Louisiana fell to 4,773 from 6,031 in December, a 21% decline.



UNEMPLOYMENT RATE BY CENLA PARISH

The table below shows November 2020 preliminary unemployment rate, labor force, and employment data for central Louisiana parishes.

✓ In November, parishes in central Louisiana had an average unemployment rate of 6.9% compared to 8.1% statewide.

| Area | Labor Force | Employed | Unemployed | Unemployment Rate Nov 2020 | Unemployment Rate Oct 2020 |
|----------------|---------------|---------------|--------------|----------------------------|----------------------------|
| Allen | 8,740 | 8,044 | 696 | 8.0% | 9.1% |
| Avoyelles | 15,105 | 14,024 | 1,081 | 7.2% | 8.0% |
| Catahoula | 3,424 | 3,179 | 245 | 7.2% | 7.9% |
| Concordia | 6,996 | 6,497 | 499 | 7.1% | 8.2% |
| Evangeline | 11,663 | 10,793 | 870 | 7.5% | 8.7% |
| Grant | 8,077 | 7,594 | 483 | 6.0% | 6.6% |
| La Salle | 6,741 | 6,435 | 306 | 4.5% | 5.2% |
| Rapides | 54,802 | 51,588 | 3,214 | 5.9% | 6.8% |
| St. Landry | 32,156 | 29,328 | 2,828 | 8.8% | 10.0% |

UNEMPLOYMENT RATE AMONG LA METROS

The table below shows November 2020 preliminary unemployment rate, labor force, and employment data for Metropolitan Statistical Areas in Louisiana.

- ✓ At 5.9%, the Alexandria MSA had the lowest unemployment rate among the state's major metro areas for the seventh straight month, well below the state's 8.1% rate.
- ✓ Louisiana's unemployment rate fell 1.2% in November to 8.1% from 9.3% in October.

| Area | Unemployment Rate | Labor Force | Employed | Unemployed |
|-------------------------|-------------------|---------------|---------------|--------------|
| Louisiana | 8.1% | 2,094,476 | 1,925,128 | 169,348 |
| Alexandria | 5.9% | 62,879 | 59,182 | 3,697 |
| Baton Rouge | 7.1% | 420,133 | 390,362 | 29,771 |
| Hammond | 9.3% | 55,441 | 50,259 | 5,182 |
| Houma-Thibodaux | 6.7% | 90,409 | 84,309 | 6,100 |
| Lafayette | 7.2% | 212,320 | 196,966 | 15,354 |
| Lake Charles | 9.4% | 102,522 | 92,889 | 9,633 |
| Monroe | 6.7% | 82,684 | 77,114 | 5,570 |
| New Orleans-Metairie | 9.8% | 595,502 | 537,016 | 58,486 |
| Shreveport-Bossier City | 7.8% | 188,200 | 173,474 | 14,726 |

UNEMPLOYED PER JOB OPENING

The table below shows the number of unemployed, number of advertised jobs online, and the ratio of unemployed to advertised job openings online for Metropolitan Statistical Areas in Louisiana in November 2020.

✓ Alexandria metro area continues to have the tightest labor market in the state with only 0.82 unemployed person per job opening compared to 2.11 statewide.

| Rank | Metro Area | Unemployed | Job Openings | Unemployed per Job Opening |
|------|-----------------------------|------------|--------------|----------------------------|
| 1 | Alexandria | 3,697 | 4,494 | 0.82 |
| 2 | Shreveport-Bossier City | 13,638 | 8,532 | 1.60 |
| 3 | Lafayette | 9,149 | 5,496 | 1.66 |
| 4 | Monroe | 5,570 | 3,002 | 1.86 |
| 5 | Lake Charles | 9,633 | 4,708 | 2.05 |
| 6 | Baton Rouge | 29,771 | 14,520 | 2.05 |
| 7 | New Orleans-Metairie-Kenner | 57,554 | 26,862 | 2.14 |
| 8 | Houma-Bayou Cane-Thibodaux | 6,100 | 2,321 | 2.63 |

TOP INDUSTRIES WITH OPENINGS

The tables below shows the industries with the highest job openings advertised online in the Alexandria MSA and statewide on January 10, 2021.

Alexandria MSA

| Industry | Job Openings |
|-------------------------------------|--------------|
| Health Care and Social Assistance | 706 |
| Accommodation and Food Services | 193 |
| Retail Trade | 187 |
| Administrative and Support | 155 |
| Transportation and Warehousing | 148 |
| Public Administration | 141 |
| Professional and Technical Services | 120 |
| Educational Services | 88 |
| Management | 85 |
| Manufacturing | 39 |

Louisiana

| Employer Name | Job Openings |
|-------------------------------------|--------------|
| Health Care and Social Assistance | 11,847 |
| Accommodation and Food Services | 5,873 |
| Retail Trade | 4,335 |
| Professional and Technical Services | 2,882 |
| Administrative and Support Services | 2,395 |
| Transportation and Warehousing | 2,320 |
| Educational Services | 2,088 |
| Public Administration | 1,440 |
| Manufacturing | 1,354 |
| Finance and Insurance | 1,014 |

TAX REVENUE

TAX REVENUE OVERVIEW

An overview of sales, vehicle sales, and hotel occupancy taxes collected in the December 2020 reflecting sales activity in November 2020.

December

| Sales Tax | M/M | Y/Y | YTD | | Vehicle Sales Tax | M/M | Y/Y | YTD |
|------------|--------|-------|-------|--|----------------------------|--------|--------|-------|
| Alexandria | 5.3% | 16.1% | 3.7% | | Avoyelles | -11.1% | 38.0% | 6.9% |
| Avoyelles | -10.0% | 5.6% | 3.2% | | Evangeline | -9.7% | 39.4% | 8.0% |
| Catahoula | 32.2% | 2.3% | 3.4% | | Rapides | n/a | 32.7% | 16.1% |
| Concordia | 25.1% | 7.1% | -0.5% | | St. Landry | -13.5% | 2.9% | 1.1% |
| Evangeline | -14.0% | 9.5% | 3.3% | | | | | |
| La Salle | 13.9% | 0.5% | -2.5% | | Hotel Occupancy Tax | | | |
| Pineville | 3.8% | 17.4% | 15.8% | | Avoyelles | -55.2% | -35.8% | -8.6% |
| Rapides | 15.5% | 19.8% | 7.8% | | Rapides | -39.5% | 5.4% | -4.7% |
| St. Landry | -10.4% | 7.9% | 11.2% | | | | | |

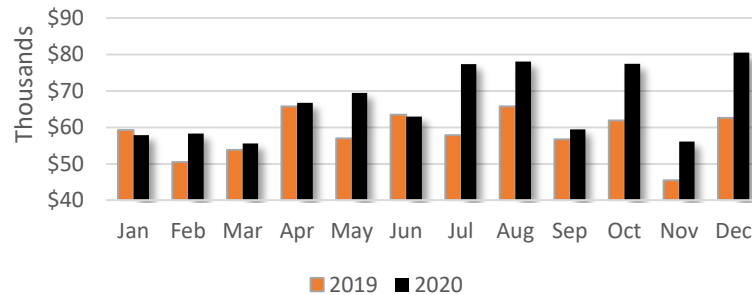
Note: December tax revenue reflects sales activity in November. N/a = Not available
Data Source noted in detailed reports.

RAPIDES PARISH TOWNS & CITIES

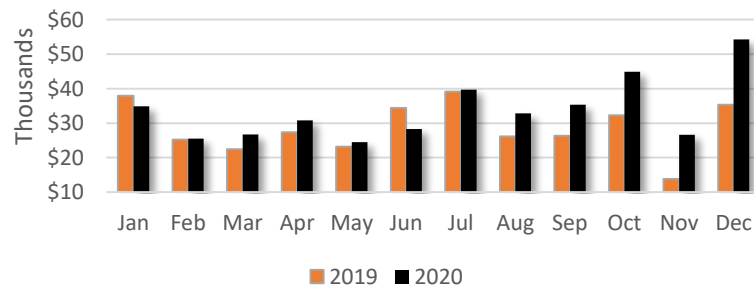
Complete

An overview of sales tax revenue in Rapides Parish other towns and cities in December 2020 (excluding Alexandria and Pineville).

Ball



Woodworth



December

| | 19-Dec | 20-Nov | 20-Dec | % M/M | % Y/Y | %YTD |
|-------------|----------|----------|----------|--------|-------|--------|
| Ball | \$62,588 | \$56,156 | \$80,550 | 43.4% | 28.7% | 12.4% |
| Boyce | \$29,730 | \$37,160 | \$52,711 | 41.8% | 77.3% | 18.4% |
| Cheneyville | \$2,885 | \$2,048 | \$2,744 | 34.0% | -4.9% | -18.0% |
| Glenmore | \$17,225 | \$13,251 | \$22,107 | 66.8% | 28.3% | 9.3% |
| Lecompte | \$24,076 | \$18,605 | \$32,317 | 73.7% | 34.2% | 30.9% |
| Woodworth | \$35,342 | \$26,626 | \$54,288 | 103.9% | 53.6% | 17.7% |

Note: Current tax revenue reflects sales activity in prior month.

Data Source: Rapides Parish Police Jury Treasurer's Reports.

ALEXANDRIA SALES TAX

(TR) Alexandria sales tax revenue for December with previous month, year, and YTD comparisons.

(BR) Alexandria monthly sales tax revenue from 2019 to present.

December

↑

5.3%

Dec. YoY

↑

16.1%

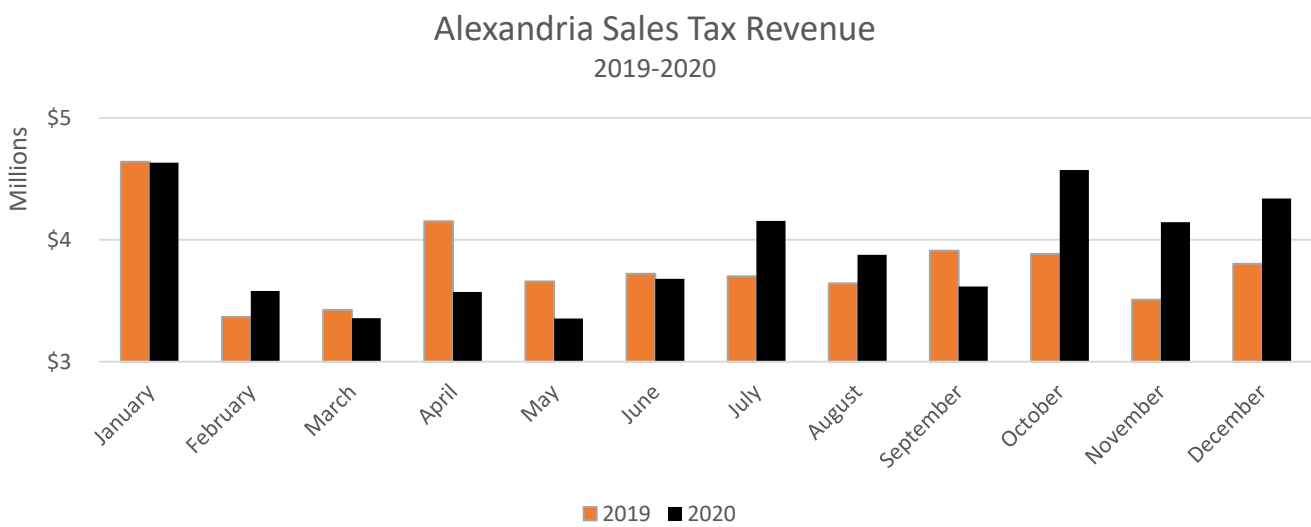
Dec. YTD

↑

3.7%

December

| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|---------------|---------------|---------------|---------------|
| December | \$ 2,988,828 | \$ 3,170,790 | \$ 3,304,565 | \$ 3,837,325 |
| November | \$ 3,011,838 | \$ 2,969,135 | \$ 3,009,970 | \$ 3,644,343 |
| % Chg over Prev Month | -0.8% | 6.8% | 9.8% | 5.3% |
| % Chg over Prev Year | | 6.1% | 4.2% | 16.1% |
| | | | | |
| YTD (Jan - Dec) | \$ 38,178,238 | \$ 38,822,965 | \$ 39,422,880 | \$ 40,876,845 |
| % Chg over Prev YTD | | 1.7% | 1.5% | 3.7% |



Note: Current sales tax revenue reflects sales activity in the prior month.
Data Source: Rapides Parish Police Jury Treasurer’s Reports.

AVOYELLES SALES TAX

Avoyelles Parish total sales tax revenue for December with previous month, year, and year-to-date comparisons. Vehicle and hotel tax revenues are excluded.

December

December

 -10.0%

Dec YoY

 5.6%

Dec YTD

 3.2%

| | 2016 | 2017 | 2018 | 2019 | 2020 |
|-----------------------|--------------|--------------|--------------|--------------|--------------|
| December | \$ 1,256,191 | \$ 1,277,728 | \$ 1,315,332 | \$ 1,483,307 | \$ 1,565,736 |
| November | \$ 1,251,035 | \$ 1,331,874 | \$ 1,327,497 | \$ 1,381,375 | \$ 1,740,322 |
| % Chg over Prev Month | 0.41% | -4.07% | -0.92% | 7.38% | -10.03% |
| % Chg over Prev Year | | 1.71% | 2.94% | 12.77% | 5.56% |
| | | | | | |
| YTD (Jan - Dec) | \$15,953,737 | \$16,822,643 | \$16,686,430 | \$17,621,515 | \$18,179,299 |
| % Chg over Prev YTD | | 5.45% | -0.81% | 5.60% | 3.17% |


Note: December sales tax revenue reflects sales activity in November.


Data Source: Avoyelles Parish School Board. January 8, 2021.


AVOYELLES VEHICLE SALES TAX

Avoyelles Parish vehicle sales tax revenue for December with previous month, year, and year-to-date comparisons.

December

December 
-11.1%

Dec YoY 
38.0%

Dec YTD 
6.9%

| | 2016 | 2017 | 2018 | 2019 | 2020 |
|-----------------------|-------------|-------------|-------------|-------------|-------------|
| December | \$ 283,451 | \$ 224,365 | \$ 213,280 | \$ 217,793 | \$ 300,598 |
| November | \$ 283,510 | \$ 263,934 | \$ 252,683 | \$ 344,537 | \$ 338,066 |
| % Chg over Prev Month | -0.02% | -14.99% | -15.59% | -36.79% | -11.08% |
| % Chg over Prev Year | | -20.85% | -4.94% | 2.12% | 38.02% |
| | | | | | |
| YTD (Jan - Dec) | \$3,348,659 | \$3,273,164 | \$3,135,135 | \$3,346,864 | \$3,576,377 |
| % Chg over Prev YTD | | -2.25% | -4.22% | 6.75% | 6.86% |

Note: December sales tax revenue reflects sales activity in November.

Data Source: Avoyelles Parish School Board. January 8, 2021

CATAHOULA SALES TAX

Catahoula Parish total sales tax revenue for December with previous month, year, and year-to-date comparisons.

December

December 
32.2%

Dec YoY 
2.3%

Dec YTD 
3.4%

| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|--------------|--------------|--------------|--------------|
| December | \$ 428,928 | \$ 443,759 | \$ 530,966 | \$ 543,087 |
| November | \$ 428,928 | \$ 457,913 | \$ 353,919 | \$ 410,962 |
| % Chg over Prev Month | 0.0% | -3.1% | 50.0% | 32.2% |
| % Chg over Prev Year | | 3.5% | 19.7% | 2.3% |
| | | | | |
| YTD (Jan - Dec) | \$ 5,591,547 | \$ 5,782,429 | \$ 5,700,428 | \$ 5,891,740 |
| % Chg over Prev YTD | | 3.4% | -1.4% | 3.4% |


Note: December sales tax revenue reflects sales activity in November.


Data Source: Catahoula Parish Tax Administrator January 2021


CONCORDIA SALES TAX

Concordia Parish total sales tax revenue for December with previous month, year, and year-to-date comparisons.

December

December 
25.1%

Dec YoY 
7.1%

Dec YTD 
-0.5%




| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|---------------|---------------|---------------|---------------|
| December | \$ 977,344 | \$ 990,723 | \$ 1,172,459 | \$ 1,255,832 |
| November | \$ 957,625 | \$ 1,048,864 | \$ 944,540 | \$ 1,004,142 |
| % Chg over Prev Month | 2.1% | -5.5% | 24.1% | 25.1% |
| % Chg over Prev Year | | 1.4% | 18.3% | 7.1% |
| | | | | |
| YTD (Jan - Dec) | \$ 11,907,302 | \$ 12,231,460 | \$ 13,392,009 | \$ 13,319,751 |
| % Chg over Prev YTD | | 2.7% | 9.5% | -0.5% |

Note: December sales tax revenue reflects sales activity in November.

Data Source: Concordia Parish Tax Administrator. January 2021

EVANGELINE SALES TAX

*Evangeline Parish total sales tax revenue
for December with previous month, year
and YTD comparisons.*

| | |
|----------|---|
| December |  |
| | -14.0% |
| Dec YoY |  |
| | 9.5% |
| Dec YTD |  |
| | 3.3% |


December

| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|--------------|---------------|--------------|---------------|
| December | \$ 1,373,448 | \$ 1,436,980 | \$ 1,390,677 | \$ 1,523,452 |
| November | \$ 1,519,480 | \$ 1,488,901 | \$ 1,976,232 | \$ 1,771,601 |
| % Chg over Prev Month | -9.6% | -3.5% | -29.6% | -14.0% |
| % Chg over Prev Year | | 4.6% | -3.2% | 9.5% |
| | | | | |
| YTD (Jan - Dec) | \$18,832,030 | \$ 18,437,801 | \$19,630,937 | \$ 20,269,290 |
| % Chg over Prev YTD | | -2.1% | 6.5% | 3.3% |

Note: December sales tax revenue reflects sales activity in November.
Data Source: Evangeline Parish Sales Tax Commissioner. January 2021

EVANGELINE VEHICLE SALES TAX

Evangeline Parish vehicle sales tax revenue for December with previous month, year and YTD comparisons.

December 
-9.7%

Dec YoY 
39.4%

Dec YTD 
8.0%

December

| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|--------------|--------------|--------------|--------------|
| December | \$ 254,715 | \$ 249,226 | \$ 219,748 | \$ 306,309 |
| November | \$ 267,499 | \$ 295,869 | \$ 330,988 | \$ 339,180 |
| % Chg over Prev Month | -4.8% | -15.8% | -33.6% | -9.7% |
| % Chg over Prev Year | | -2.2% | -11.8% | 39.4% |
| | | | | |
| YTD (Jan - Dec) | \$ 3,180,201 | \$ 3,096,761 | \$ 3,293,436 | \$ 3,556,119 |
| % Chg over Prev YTD | | -2.6% | 6.4% | 8.0% |

Note: December sales tax revenue reflects sales activity in November.
Data Source: Evangeline Parish Sales Tax Commissioner. January 2021

LA SALLE SALES TAX

La Salle Parish total sales tax revenue for December with previous month, year, and year-to-date comparisons.

December

December 
13.9%

Dec YoY 
0.5%

Dec YTD 
-2.5%

| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|--------------|---------------|---------------|---------------|
| December | \$ 650,850 | \$ 806,187 | \$ 923,277 | \$ 927,632 |
| November | \$ 1,466,792 | \$ 960,470 | \$ 775,187 | \$ 814,227 |
| % Chg over Prev Month | -55.6% | -16.1% | 19.1% | 13.9% |
| % Chg over Prev Year | | 23.9% | 14.5% | 0.5% |
| | | | | |
| YTD (Jan - Dec) | \$ 9,187,012 | \$ 10,682,008 | \$ 10,714,139 | \$ 10,448,878 |
| % Chg over Prev YTD | | 16.3% | 0.3% | -2.5% |

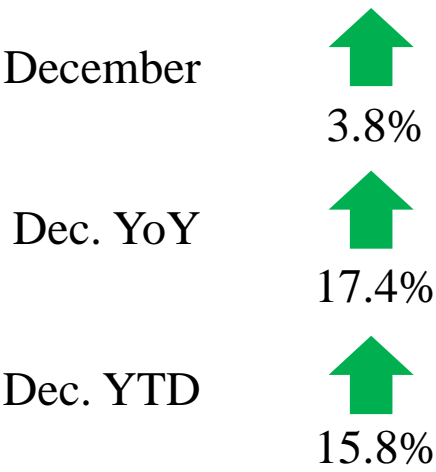
Note: December sales tax revenue reflects sales activity in November.

Data Source: La Salle Parish Tax Administrator January 2021

PINEVILLE SALES TAX

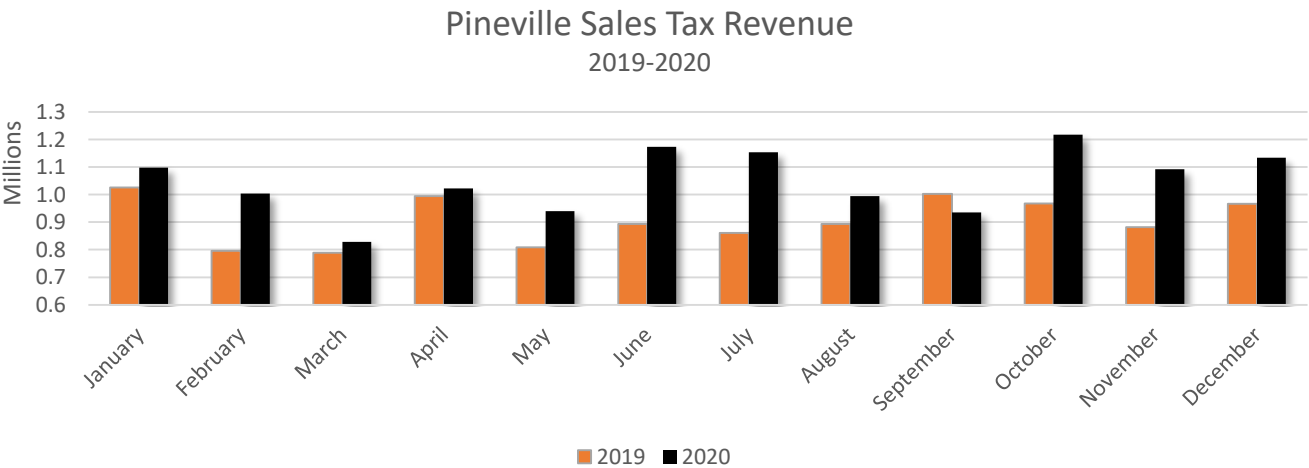
(TR) Pineville sales tax revenue for December with previous month, year, and YTD comparisons.

(BR) Pineville monthly sales tax revenue from 2019 to present.



December






| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|---------------|---------------|---------------|---------------|
| December | \$ 832,140 | \$ 799,180 | \$ 966,455 | \$ 1,134,648 |
| November | \$ 784,043 | \$ 783,455 | \$ 881,728 | \$ 1,092,633 |
| % Chg over Prev Month | 6.1% | 2.0% | 9.6% | 3.8% |
| % Chg over Prev Year | | -4.0% | 20.9% | 17.4% |
| | | | | |
| YTD (Jan - Dec) | \$ 10,466,198 | \$ 10,368,350 | \$ 10,881,178 | \$ 12,595,065 |
| % Chg over Prev YTD | | -0.9% | 4.9% | 15.8% |



Note: Current sales tax revenue reflects sales activity in the prior month.
Data Source: Rapides Parish Police Jury Treasurer's Reports.

RAPIDES OCCUPATIONAL LICENSES

*Rapides Parish occupational license revenue YTD (January – December)
with previous YTD comparisons.*

| | | |
|------------|---|-------|
| Rapides |  | -4.8% |
| Alexandria |  | 0.6% |
| Pineville |  | 8.2% |
| Other |  | 4.1% |
| Total |  | 0.7% |

December Year-to-Date

| | 2017 | 2018 | 2019 | 2020 |
|---------------------|--------------|--------------|--------------|--------------|
| Parish | \$ 656,251 | \$ 639,455 | \$ 664,366 | \$ 632,706 |
| % Chg over Prev YTD | | -2.6% | 3.9% | -4.8% |
| Alexandria | \$ 2,122,351 | \$ 2,094,415 | \$ 2,070,051 | \$ 2,082,078 |
| % Chg over Prev YTD | | -1.3% | -1.2% | 0.6% |
| Pineville | \$ 423,016 | \$ 425,072 | \$ 451,556 | \$ 488,434 |
| % Chg over Prev YTD | | 0.5% | 6.2% | 8.2% |
| Other | \$ 141,066 | \$ 146,676 | \$ 152,184 | \$ 158,402 |
| % Chg over Prev YTD | | 4.0% | 3.8% | 4.1% |
| Total | \$ 3,342,684 | \$ 3,305,618 | \$ 3,338,157 | \$ 3,361,620 |
| % Chg over Prev YTD | | -1.1% | 1.0% | 0.7% |

Note: December YTD occupational license revenue reflects licenses issued YTD in November.

Data Source: Rapides Parish Police Jury Treasurer's Reports.

RAPIDES SALES TAX

(TR) Rapides Parish total sales tax revenue for December with previous month, year, and YTD comparisons.

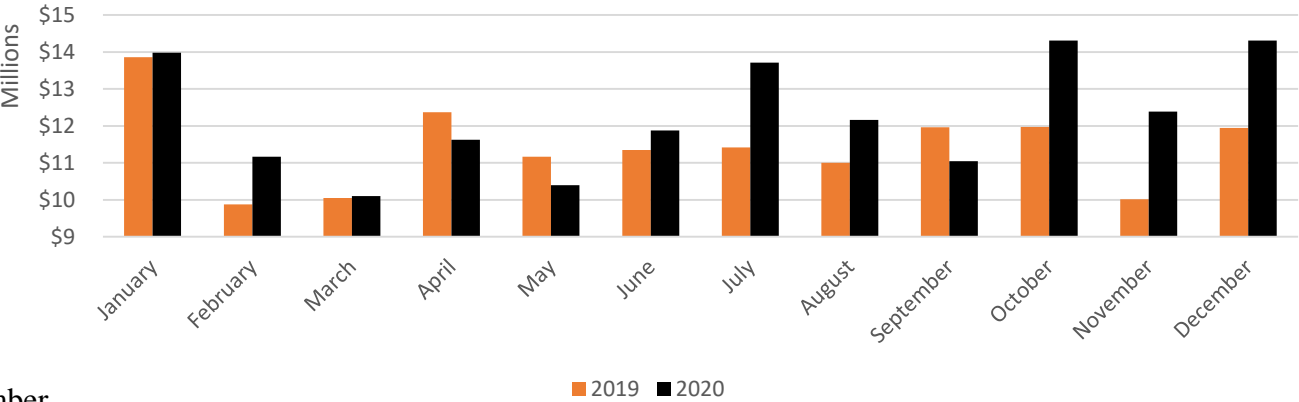
(BR) Rapides Parish total monthly sales tax revenue from 2019 to present.



December

| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|----------------|----------------|----------------|----------------|
| December | \$ 10,218,024 | \$ 10,707,459 | \$ 11,949,427 | \$ 14,310,091 |
| November | \$ 10,274,973 | \$ 10,345,035 | \$ 10,020,103 | \$ 12,392,688 |
| % Chg over Prev Month | -0.6% | 3.5% | 19.3% | 15.5% |
| % Chg over Prev Year | | 4.8% | 11.6% | 19.8% |
| | | | | |
| YTD (Jan - Dec) | \$ 130,491,464 | \$ 132,702,516 | \$ 137,003,634 | \$ 147,695,439 |
| % Chg over Prev YTD | | 1.7% | 3.2% | 7.8% |

Rapides Parish Total Sales Tax Revenue
2019 - 2020



Note: December sales tax revenue reflects sales activity in November.
Data Source: Rapides Parish Police Jury Treasurer's Reports.

RAPIDES VEHICLE SALES TAX

Rapides Parish vehicle sales tax revenue for December with previous month, year, and YTD comparisons.

December

n/a

Dec YoY

32.7%

Dec YTD

16.1%

December


| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|--------------|--------------|--------------|--------------|
| December | \$ 970,286 | \$ 859,567 | \$ 2,052,676 | \$ 2,723,907 |
| November | \$ 959,319 | \$ 1,074,996 | | |
| % Chg over Prev Month | 1.1% | -20.0% | | |
| % Chg over Prev Year | | -11.4% | 138.8% | 32.7% |
| | | | | |
| YTD (Jan - Dec) | \$12,672,129 | \$12,471,050 | \$13,158,376 | \$15,275,187 |
| % Chg over Prev YTD | | -1.6% | 5.5% | 16.1% |


Note: December sales tax revenue reflects sales activity in November. November sales activity in 2019 and 2020 are included in December tax revenues.
Data Source: Tax revenue data from Rapides Parish Police Jury Treasurer's Reports.


ST. LANDRY SALES TAX

St. Landry Parish sales tax revenue for December with previous month, year, and YTD comparisons.

December

December 
-10.4%

Dec YoY 
7.9%

Dec YTD 
11.2%

| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|--------------|--------------|--------------|--------------|
| December | \$ 4,743,292 | \$ 5,373,575 | \$ 5,662,822 | \$ 6,109,745 |
| November | \$ 4,995,309 | \$ 5,469,251 | \$ 5,187,307 | \$ 6,821,590 |
| % Chg over Prev Month | -5.0% | -1.7% | 9.2% | -10.4% |
| % Chg over Prev Year | | 13.3% | 5.4% | 7.9% |
| | | | | |
| YTD (Jan - Dec) | \$65,867,903 | \$68,841,515 | \$69,912,003 | \$77,708,999 |
| % Chg over Prev YTD | | 4.5% | 1.6% | 11.2% |

Note: December sales tax revenue reflects sales activity in November.

Data Source: Tax revenue data from St. Landry Parish School Board. January 2021

ST. LANDRY VEHICLE SALES TAX

St. Landry Parish vehicle sales tax revenue for December with previous month, year, and YTD comparisons.

December


December


-13.5%

Dec YoY


2.9%

Dec YTD


1.1%

| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|--------------|--------------|--------------|---------------|
| December | \$ 794,099 | \$ 735,058 | \$ 772,373 | \$ 794,472 |
| November | \$ 802,121 | \$ 794,158 | \$ 892,917 | \$ 918,336 |
| % Chg over Prev Month | -1.0% | -7.4% | -13.5% | -13.5% |
| % Chg over Prev Year | | -7.4% | 5.1% | 2.9% |
| | | | | |
| YTD (Jan - Dec) | \$ 9,698,375 | \$ 9,470,915 | \$ 9,950,885 | \$ 10,061,672 |
| % Chg over Prev YTD | | -2.3% | 5.1% | 1.1% |

Note: December sales tax revenue reflects sales activity in November.


Data Source: Tax revenue data from St. Landry Parish School Board. January 2021


BUILDING PERMITS


ALLEN PARISH PERMIT VALUATIONS

This chart shows the valuation of permits issued by Rapides Area Planning Commission in Allen Parish in December between 2017-2020 with month-to-month, year-to-year, and year-to-date comparisons.

December

December  -24%

Dec YoY  42%

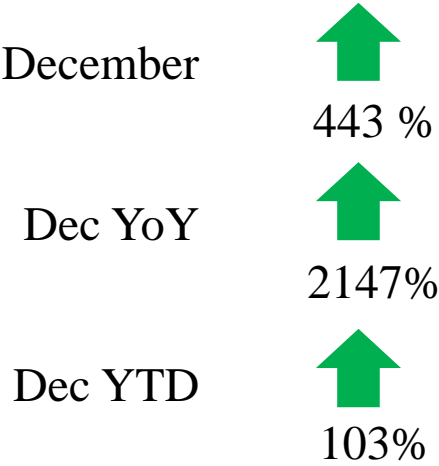
Dec YTD  -23%

| | 2017 | 2018 | 2019 | 2020 |
|----------------------|-------------|-------------|-------------|-------------|
| December | \$ - | \$ 480,000 | \$ 180,000 | \$ 256,390 |
| November | \$ - | \$ 144,963 | \$ 210,000 | \$ 336,289 |
| % Chg Prev Month | | 231.1% | -14.3% | -23.8% |
| % Chg from Prev Year | | n/a | -62.5% | 42.4% |
| | | | | |
| YTD (Jan - Dec) | \$2,834,406 | \$4,183,633 | \$6,521,291 | \$5,010,330 |
| % Chg over Prev YTD | | 47.6% | 55.9% | -23.2% |

AVOYELLES PARISH PERMIT VALUATIONS

This chart shows the valuation of permits issued by Rapides Area Planning Commission in Avoyelles Parish in December between 2019-2020 with month-to-month, year-to-year, and year-to-date comparisons.

December



| | 2019 | 2020 |
|----------------------|---------------|----------------|
| December | \$ 2,377,498 | \$ 53,436,561 |
| November | \$ 2,573,451 | \$ 9,846,941 |
| % Chg Prev Month | -7.6% | 442.7% |
| % Chg from Prev Year | | 2147.6% |
| | | |
| YTD (Jan - Dec) | \$ 52,058,317 | \$ 105,478,303 |
| % Chg over Prev YTD | | 102.6% |

EVANGELINE PARISH PERMIT VALUATIONS

This chart shows the valuation of permits issued by Rapides Area Planning Commission in Evangeline Parish in December between 2017-2020 with month-to-month, year-to-year, and year-to-date comparisons.

December

December
↓
-73%

Dec YoY
↓
-77%

Dec YTD
↓
-35%

| | 2017 | 2018 | 2019 | 2020 |
|----------------------|--------------|---------------|---------------|---------------|
| December | \$ 412,451 | \$ 715,184 | \$ 1,599,000 | \$ 369,600 |
| November | \$ 1,055,392 | \$ 912,000 | \$ 2,202,228 | \$ 1,370,852 |
| % Chg Prev Month | -60.9% | -21.6% | -27.4% | -73.0% |
| % Chg from Prev Year | | 73.4% | 123.6% | -76.9% |
| | | | | |
| YTD (Jan - Dec) | \$20,044,697 | \$ 12,096,109 | \$ 19,917,169 | \$ 12,912,460 |
| % Chg over Prev YTD | | -39.7% | 64.7% | -35.2% |

PINEVILLE PERMIT VALUATIONS

This chart shows the valuation of permits issued by Rapides Area Planning Commission in the City of Pineville in December between 2017-2020 with month-to-month, year-to-year, and year-to-date comparisons.


December

December

 -0.8%

Dec YoY


 -6.6%

Dec YTD

 -15.5%


| | 2017 | 2018 | 2019 | 2020 |
|----------------------|--------------|-------------|--------------|--------------|
| December | \$ 415,000 | \$ 265,142 | \$ 155,280 | \$ 165,600 |
| November | \$ 496,150 | \$ 548,000 | \$ 571,775 | \$ 167,000 |
| % Chg Prev Month | -16.4% | -51.6% | -72.8% | -0.8% |
| % Chg from Prev Year | | -36.1% | -41.4% | 6.6% |
| | | | | |
| YTD (Jan - Dec) | \$11,291,293 | \$9,627,233 | \$19,781,136 | \$16,719,823 |
| % Chg over Prev YTD | | -14.7% | 105.5% | -15.5% |

RAPIDES PARISH PERMIT VALUATIONS

This charts shows the valuation of permits issued by Rapides Area Planning Commission in Rapides Parish (excluding Alexandria) in December between 2017-2020 with month-to-month, year-to-year, and year-to-date comparisons.

December 
947%

Dec YoY 
4,206%

Dec YTD 
12.5%

December

| | 2017 | 2018 | 2019 | 2020 |
|----------------------|--------------|--------------|--------------|--------------|
| December | \$ 2,375,200 | \$ 2,652,400 | \$ 837,385 | \$36,064,905 |
| November | \$ 3,209,037 | \$ 2,267,460 | \$ 8,121,040 | \$ 3,446,890 |
| % Chg Prev Month | -26.0% | 17.0% | -89.7% | 946.3% |
| % Chg from Prev Year | | 11.7% | -68.4% | 4206.8% |
| | | | | |
| YTD (Jan - Dec) | \$53,758,426 | \$41,733,056 | \$72,021,513 | \$81,049,776 |
| % Chg over Prev YTD | | -22.4% | 72.6% | 12.5% |

RESIDENTIAL CONSTRUCTION PERMITS BY AREA

*New residential construction permit valuation (estimated development cost)
issued by Rapides Area Planning Commission by jurisdiction in December
2020 compared to December 2019.*

*Valuation of New Residential Construction
December 2019 vs December 2020*

Year-over-year
value of
residential
construction in
the RAPC
jurisdiction.




11%


| | Dec-19 | Dec-20 | Change | % Change |
|------------|--------------|--------------|----------------|----------|
| Allen | \$ 180,000 | \$ 196,390 | \$ 16,390 | 9% |
| Avoyelles | \$ - | \$ 491,095 | \$ 491,095 | |
| Pineville | \$ 344,000 | \$ 120,400 | \$ (223,600) | -65% |
| Evangeline | \$ 1,546,000 | | \$ (1,546,000) | -100% |
| LaSalle | \$ - | \$ - | \$ - | |
| Rapides | \$ 342,000 | \$ 2,052,000 | \$ 1,710,000 | 500% |


Note: City of Alexandria permits are accounted for separately.
Data Source: Rapides Area Planning Commission, January 2021.

ALEXANDRIA COMMERCIAL PERMITS

The valuation (estimated development cost) of new commercial construction permits issued by the City of Alexandria in December 2020 with previous month, year, and YTD comparisons.

December 
-7.5%

Dec YoY 
220%




Dec YTD 
-40%

December

| | 2018 | 2019 | 2020 |
|-----------------------|---------------|---------------|---------------|
| December | \$ 4,620,147 | \$ 911,056 | \$ 2,915,030 |
| November | \$ 7,723,169 | \$ 1,226,520 | \$ 3,149,812 |
| % Chg over Prev Month | -40.2% | -25.7% | -7.5% |
| % Chg over Prev Year | | -80.3% | 220.0% |
| | | | |
| YTD (Jan - Dec) | \$ 50,078,255 | \$ 46,537,421 | \$ 27,738,854 |
| % Chg over Prev YTD | | -7.1% | -40.4% |

ALEXANDRIA RESIDENTIAL PERMITS

The valuation (estimated development cost) of new residential construction permits issued by the City of Alexandria in December 2020 with previous month, year, and YTD comparisons.

| | |
|----------|---|
| December |  |
| | 124% |
| Dec YoY |  |
| | -69% |
| Dec YTD |  |
| | -41% |

December

| | 2018 | 2019 | 2020 |
|-----------------------|------------|---------------|---------------|
| December | 876,542 | \$ 7,372,315 | \$ 2,264,942 |
| November | 45,917,143 | \$ 853,447 | \$ 1,011,285 |
| % Chg over Prev Month | -98.1% | 763.8% | 124.0% |
| % Chg over Prev Year | | 741.1% | -69.3% |
| | | | |
| YTD (Jan - Dec) | 75,563,702 | \$ 27,927,288 | \$ 16,570,861 |
| % Chg over Prev YTD | | -63.0% | -40.7% |

HOUSING

ALEXANDRIA ACTIVE LISTINGS

The count of active single-family and condo/townhome listings for Alexandria MSA (excludes pending listings) for December 2017-2020 with month-to-month and year-over-year comparisons.

December

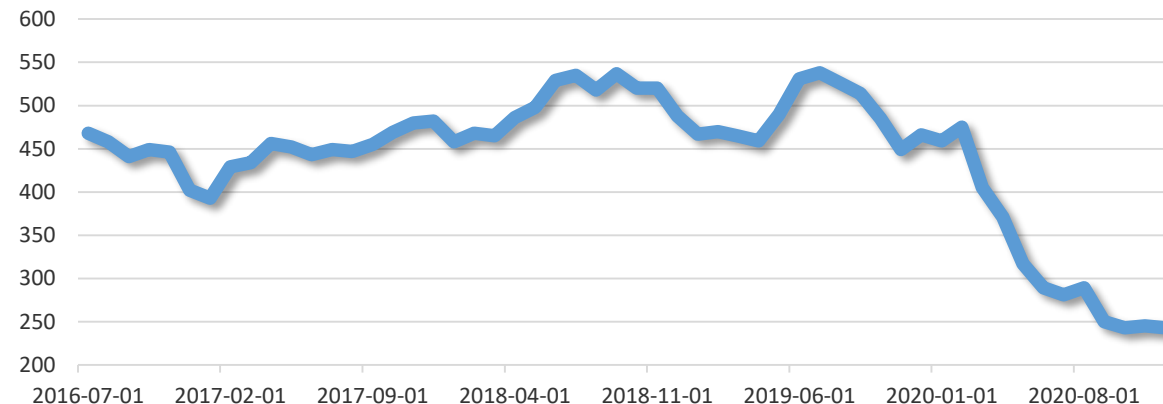
December
↓
-0.8%

Dec YoY
↓
-47.9%

| | 2017 | 2018 | 2019 | 2020 |
|----------------------|------|-------|-------|--------|
| December | 482 | 488 | 466 | 243 |
| November | 480 | 520 | 449 | 245 |
| % Chg Prev Month | 0.4% | -6.2% | 3.8% | -0.8% |
| % Chg from Prev Year | | 1.2% | -4.5% | -47.9% |


✓ Active listings decreased 48% since December 2019.


Active Listings Count in Alexandria
July 2016 - December 2020



ALEXANDRIA PENDING LISTINGS

The count of pending single-family and condo/townhome listings for Alexandria MSA for December 2017-2020 with month-to-month and year-over-year comparisons.

December 
-9.9%

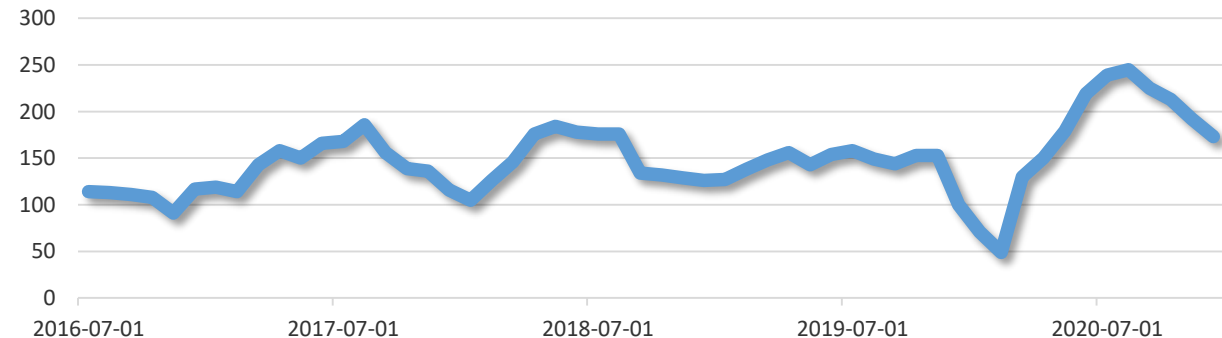
Dec YoY 
73%

✓ Pending listings increased 73% since December 2019, from 100 to 173.

December

| | 2017 | 2018 | 2019 | 2020 |
|----------------------|--------|-------|--------|-------|
| December | 116 | 126 | 100 | 173 |
| November | 136 | 129 | 153 | 192 |
| % Chg Prev Month | -14.7% | -2.3% | -34.6% | -9.9% |
| % Chg from Prev Year | | 8.6% | -20.6% | 73.0% |

Pending Listing Count in Alexandria
July 2016 - December 2020



ALEXANDRIA MEDIAN DAYS ON MARKET

The median number of days property listings spend on the market in Alexandria MSA for December 2017-2020 with month-to-month and year-over-year comparisons.

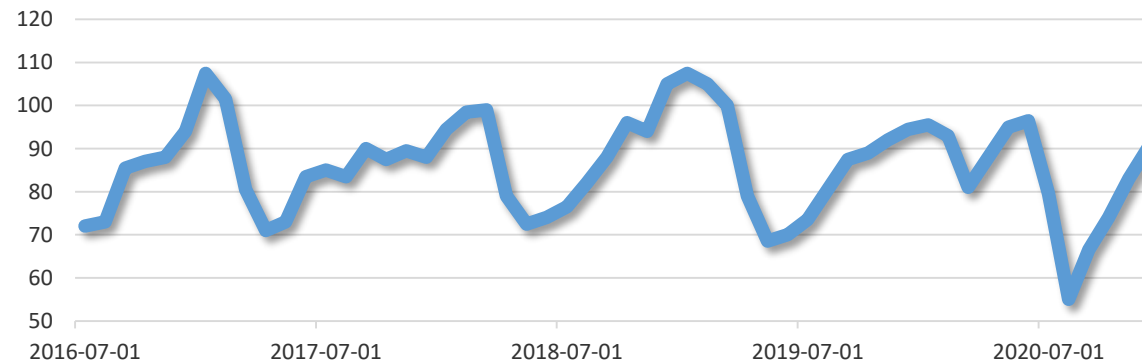
December

December 
9.0%

Dec YoY 
-4.2%

| | 2017 | 2018 | 2019 | 2020 |
|----------------------|-------|-------|--------|-------|
| December | 88 | 105 | 95 | 91 |
| November | 90 | 94 | 92 | 83 |
| % Chg Prev Month | -1.7% | 11.7% | 2.7% | 9.0% |
| % Chg from Prev Year | | 19.3% | -10.0% | -4.2% |

Median Days on Market in Alexandria
July 2016 - December 2020



- ✓ Median days on the market decreased 4% since December 2019, but is up 9% for the month.

ALEXANDRIA MEDIAN LISTING PRICE

The median listing price of houses in Alexandria MSA for December 2017-2020 with month-to-month and year-over-year comparisons.

December

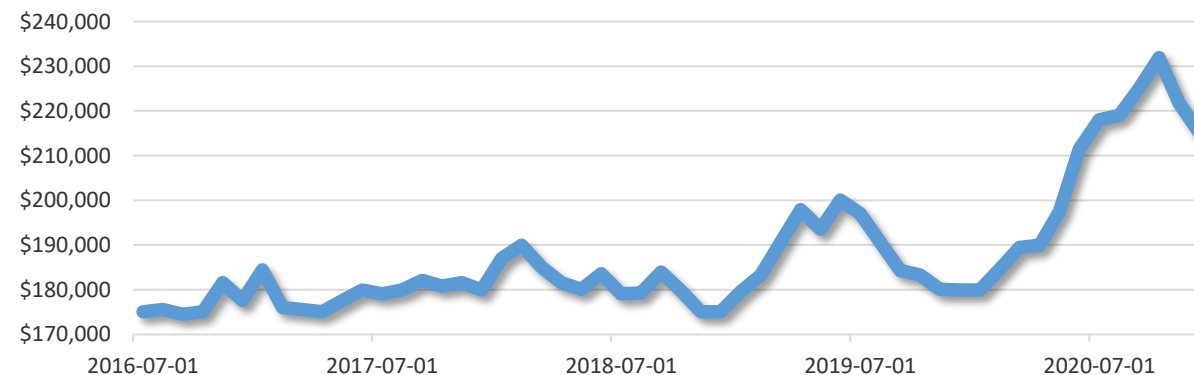
December
-3.0%

Dec YoY
19.6%

| | 2017 | 2018 | 2019 | 2020 |
|----------------------|------------|------------|------------|------------|
| December | \$ 179,950 | \$ 175,050 | \$ 179,950 | \$ 215,250 |
| November | \$ 181,550 | \$ 175,050 | \$ 180,050 | \$ 221,800 |
| % Chg Prev Month | -0.9% | 0.0% | -0.1% | -3.0% |
| % Chg from Prev Year | | -2.7% | 2.8% | 19.6% |

✓ The median listing price increased 20% since December 2019 from \$179,950 to \$215,250, but fell 3% since last month.

Median Listing Price in Alexandria
July 2016 - December 2020



ALEXANDRIA AVERAGE LISTING PRICE

The average listing price of houses in Alexandria MSA for December 2017-2020 with month-to-month and year-over-year comparisons.

December

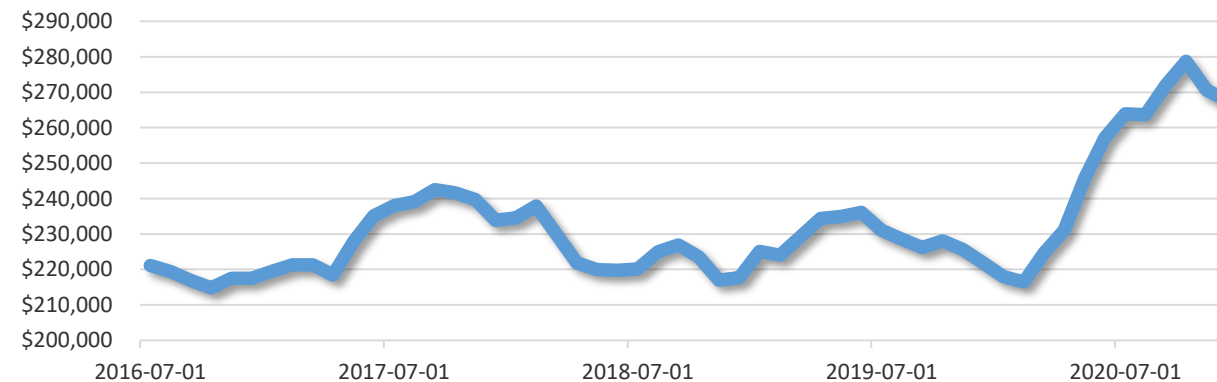
December
↓
-2.9%

Dec YoY
↑
24.7%

| | 2017 | 2018 | 2019 | 2020 |
|----------------------|------------|------------|------------|------------|
| December | \$ 233,825 | \$ 217,712 | \$ 221,831 | \$ 267,747 |
| November | \$ 239,714 | \$ 216,945 | \$ 216,945 | \$ 270,621 |
| % Chg Prev Month | -2.5% | 0.4% | 2.3% | -1.1% |
| % Chg from Prev Year | | -6.9% | 1.9% | 20.7% |

- ✓ The average listing price increased 21% since December 2019 from \$221,831 to \$267,747, but fell 1% since last month.

Average Listing Price in Alexandria
July 2016 - December 2020

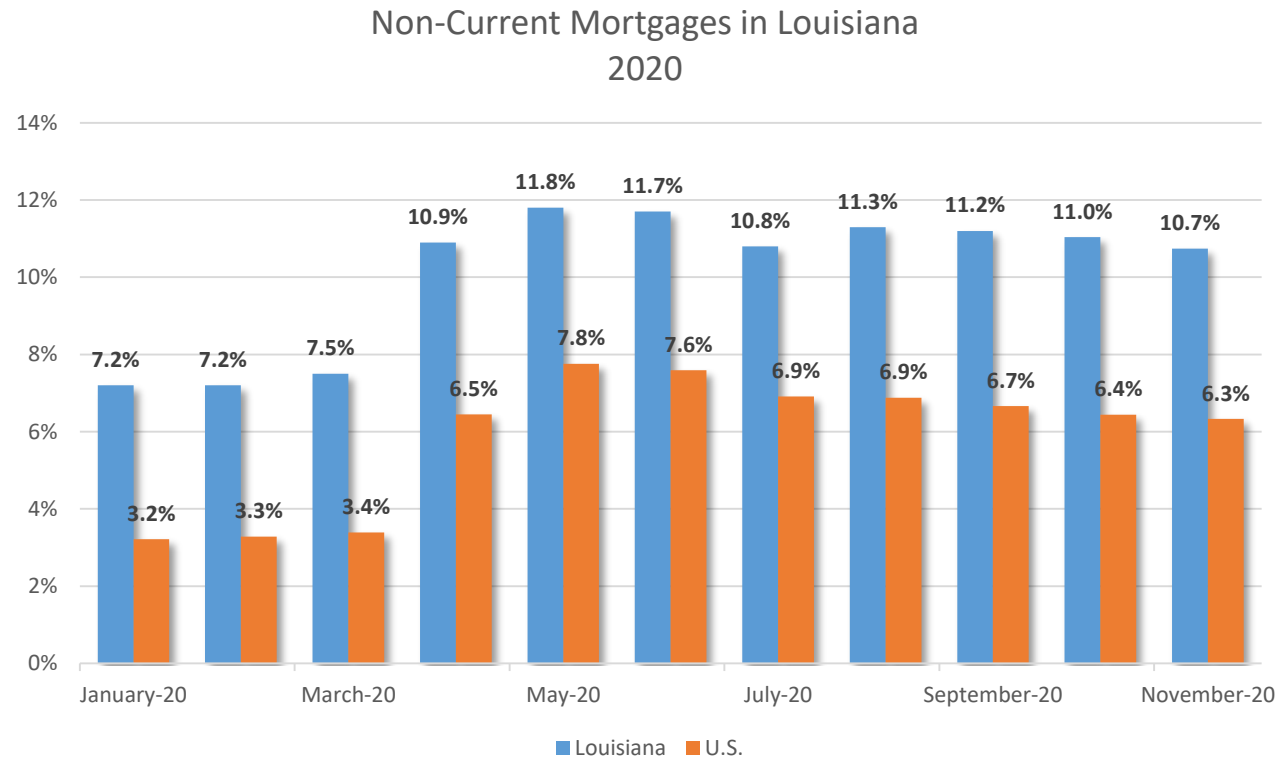


MORTGAGE DELINQUENCIES IN LOUISIANA

This chart represents non-current mortgages (delinquencies) in Louisiana and the U.S. during 2020.

Delinquency Rate in
November U.S. 6.33%
LA 10.74%

- *Louisiana's non-current mortgage delinquency rate dropped 1.1% from its pandemic high of 11.8% in May.*
- *Nationally, mortgage delinquencies improved for the sixth consecutive month in November 2020, falling to 6.33% from 6.44% in October.*




TRAVEL

AVOYELLES HOTEL OCCUPANCY TAX


*Avoyelles Parish hotel occupancy tax revenue for
December with previous month, year, and year-to-date
comparisons.*

December


December


-55.2%

Dec YoY


-35.8%

Dec YTD


-8.6%


| | 2016 | 2017 | 2018 | 2019 | 2020 |
|-----------------------|-----------|-----------|----------|-----------|-----------|
| December | \$ 9,155 | \$ 10,418 | \$ 8,243 | \$ 11,221 | \$ 7,208 |
| November | \$ 11,217 | \$ 11,197 | \$ 9,630 | \$ 9,664 | \$ 16,076 |
| % Chg over Prev Month | -18.38% | -6.96% | -14.41% | 16.12% | -55.16% |
| % Chg over Prev Year | | 13.80% | -20.88% | 36.14% | -35.77% |
| | | | | | |
| YTD (Jan - Dec) | 125,333 | 138,163 | 130,625 | 135,347 | 123,765 |
| % Chg over Prev YTD | | 10.24% | -5.46% | 3.61% | -8.56% |


Note: December tax revenue reflects hotel occupancy activity in November.
Data Source: Avoyelles Parish School Board. December 2020.


RAPIDES HOTEL OCCUPANCY TAX

*Rapides Parish hotel occupancy tax revenue for December 2020
with previous month, year, and YTD comparisons.*

December

December 
-39.5%

Dec YoY 
5.4%

Dec YTD 
-4.7%

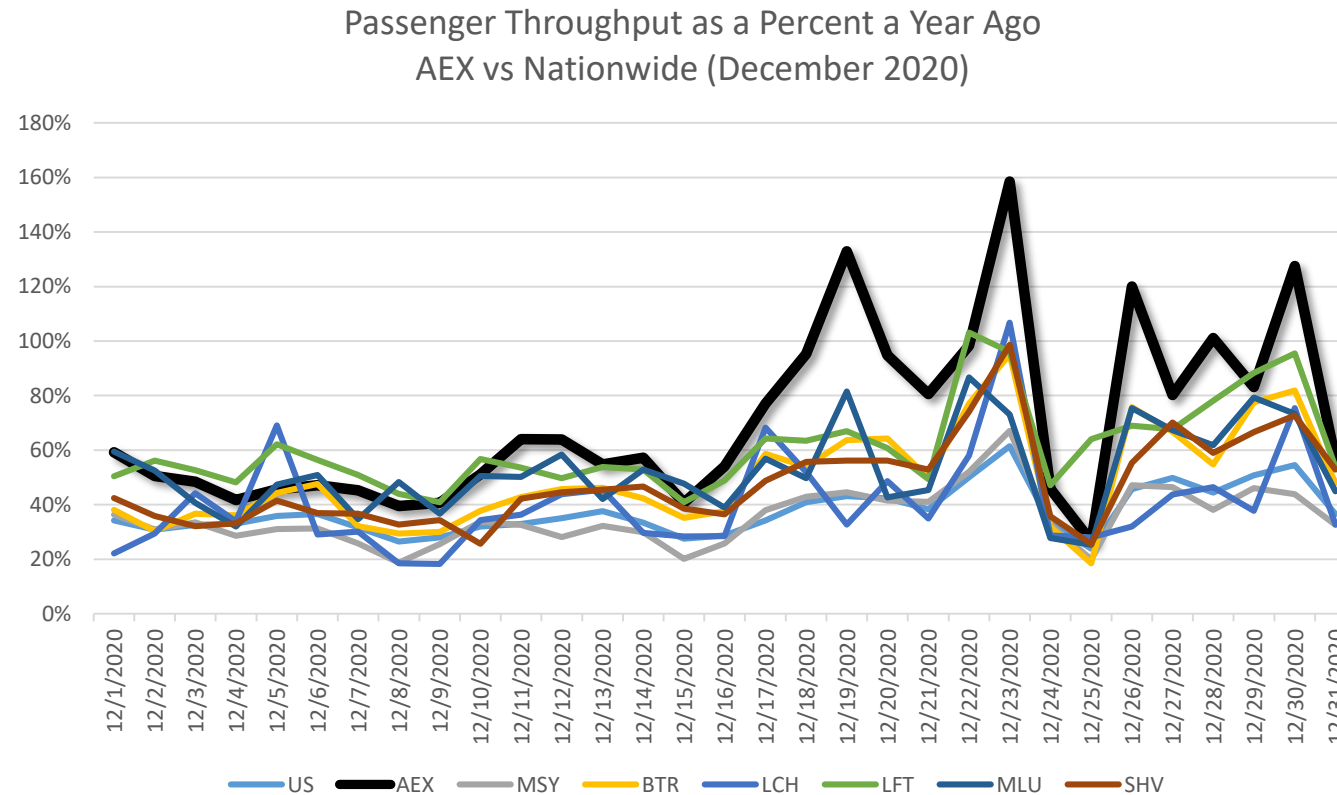
| | 2017 | 2018 | 2019 | 2020 |
|-----------------------|--------------|-------------|-------------|-------------|
| December | \$ 135,994 | \$ 146,634 | \$ 156,863 | \$ 165,395 |
| November | \$ 167,996 | \$ 160,901 | \$ 173,028 | \$ 273,269 |
| % Chg over Prev Month | -19.0% | -8.9% | -9.3% | -39.5% |
| % Chg over Prev Year | | 7.8% | 7.0% | 5.4% |
| | | | | |
| YTD (Jan - Dec) | \$ 1,859,566 | \$1,866,063 | \$1,948,939 | \$1,857,077 |
| % Chg over Prev YTD | | 0.3% | 4.4% | -4.7% |

Note: December tax revenue reflects hotel occupancy activity in November.
Data Source: Rapides Parish Police Jury Treasurer's Reports, December 2020.

PASSENGER TRAFFIC AT LOUISIANA AIRPORTS

This chart shows total passenger throughput at Louisiana airports and nationwide in December 2020 as a percent of traffic a year ago.

| Airport | % of 2019 Traffic |
|---------|-------------------|
| US | 38% |
| AEX | 68% |
| MSY | 35% |
| BTR | 47% |
| LCH | 38% |
| LFT | 60% |
| MLU | 51% |
| SHV | 47% |

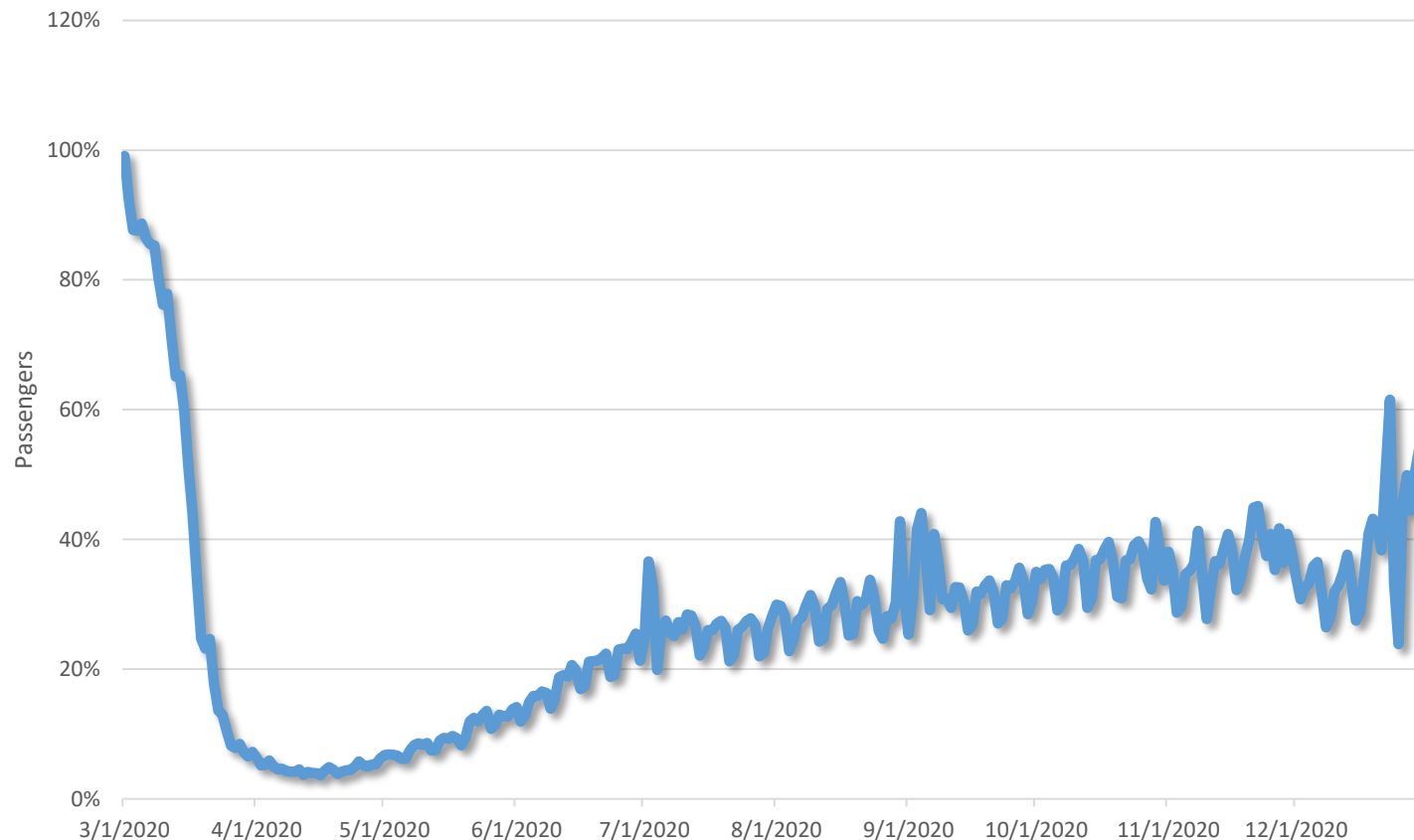


✓ In December, AEX (black line) ranked first in the state in percentage of 2019 passenger traffic at 68% of last year's level.

AIR TRAVELER STATS

Nationwide daily percentage of passengers passing through TSA checkpoints in 2020 expressed as a percentage of 2019 traffic.

TSA Airport Total Traveler Throughput
in 2020 as a Percent 2019 Traffic



✓ Nationwide air passenger traffic in December was 37.6% of last year's level, compared to 37.0% in November.

✓ Passenger traffic hit a new pandemic high at 61% of 2019 levels on Dec. 23rd, before falling to 24% on Christmas day.

LOCAL & LOUISIANA

ALL CONSUMER SPENDING IN CENLA

The table and chart represents the percent change in average consumer credit and debit card spending in Cenla as of December 6, 2020 with January 2020 as the baseline, while the chart represents Rapides.

In **Rapides**, as of December 06 2020, total spending by all consumers increased by **4.1%** compared to January 2020.

| | |
|------------|--------|
| Catahoula | -5.0% |
| Evangeline | -22.8% |
| Grant | 0.7% |
| LaSalle | -7.6% |
| Rapides | 4.1% |
| St. Landry | -1.3% |
| Louisiana | 11.0% |



SMALL BUSINESS REVENUE IN LOUISIANA

The chart below represents the percent change in small business revenue in Louisiana and the U.S. as of December 30, 2020 with January 2020 as the baseline. The table shows the percentage change for small business revenue by industry.

In **Louisiana**, as of December 30 2020, total small business revenue decreased by **36.4%** compared to January 2020.

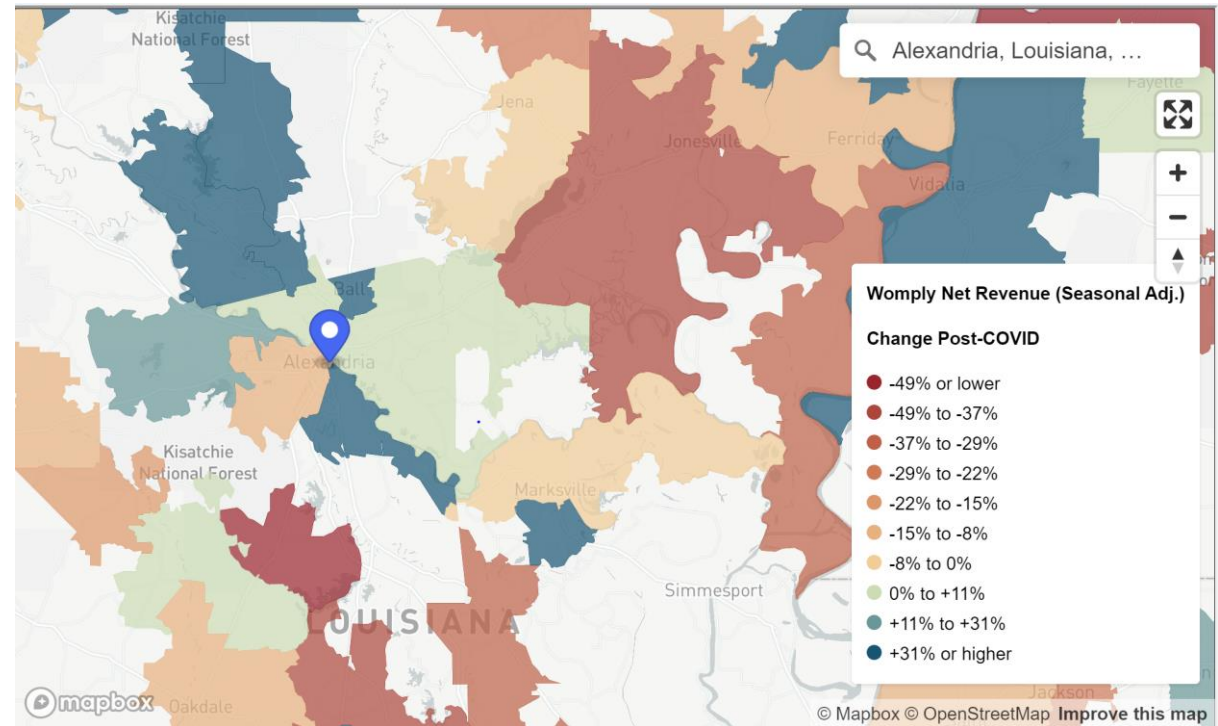
| Industry | % Change |
|-----------------------------|----------|
| Education & Health Services | -31% |
| Retail | -20% |
| Leisure & Hospitality | -68% |
| Professional | -26% |



SMALL BUSINESS REVENUE IN RAPIDES

The chart on the left represents the percent change in small business revenue in Rapides as of December 30, 2020 with January 2020 as the baseline. The graphic on the right shows the percentage change for small business revenue by zip code.

In **Rapides**, as of December 30 2020, total small business revenue decreased by **43.7%** compared to January 2020.



SMALL BUSINESSES OPEN IN LA & RAPIDES

The chart below represents the percent change in the number of small businesses open in Louisiana and Rapides as of December 30, 2020 with January 2020 as the baseline.

In **Louisiana**, as of December 30 2020, the number of small businesses open decreased by **32%** compared to January 2020.



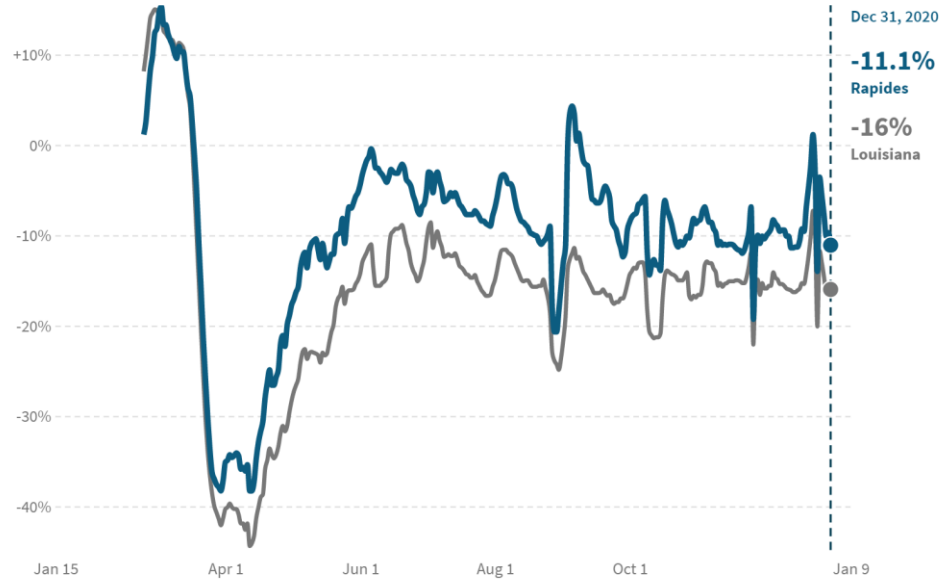
In **Rapides**, as of December 30 2020, the number of small businesses open decreased by **44.1%** compared to January 2020.



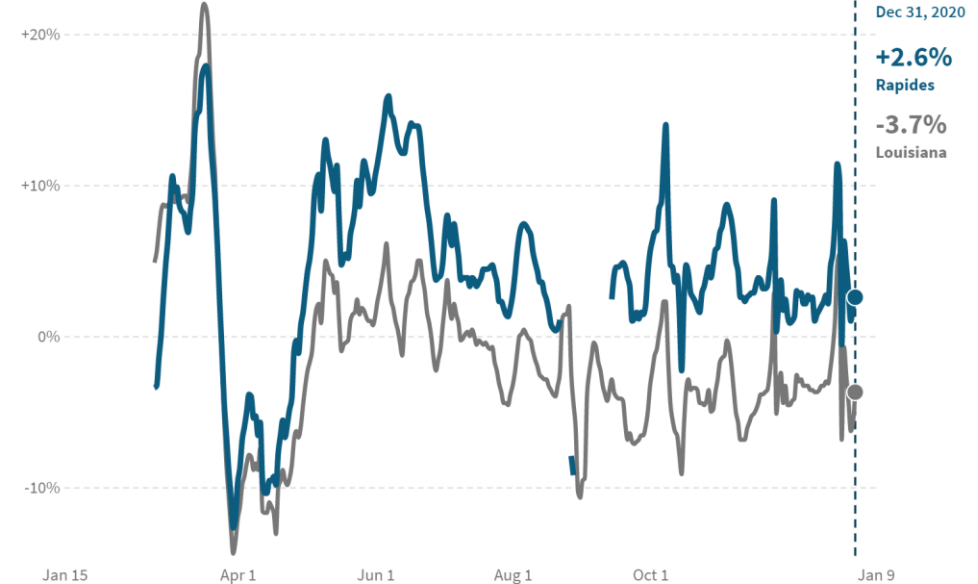
TIME SPENT SHOPPING AND DINING IN RAPIDES

The charts represent the percent of time spent at retail / restaurant and grocery locations in Rapides Parish compared with the state as of December 31, 2020 with January 2020 as the baseline.

In **Rapides**, as of January 03, 2021, total time spent at retail & restaurant locations decreased by **13.6%** compared to January 2020.



In **Rapides**, as of January 03, 2021, total time spent at grocery locations decreased by **1.7%** compared to January 2020.



- ✓ Rapides consumers spent more time retail shopping and dining than the statewide average, -11% compared to -16% statewide. Likewise, consumers in Rapides outpaced the state in total time in grocery stores, +2.6% compared to -3.7%.

TIME SPENT AT WORK AND HOME IN RAPIDES

The charts represent the percent of time spent at work and away from home in Rapides Parish as compared with the state as of January 3, 2021 with January 2020 as the baseline.

In **Rapides**, as of January 03 2021, total time spent at workplace locations decreased by **27.4%** compared to January 2020.



In **Rapides**, as of January 03 2021, total time spent away from home decreased by **10.6%** compared to January 2020.

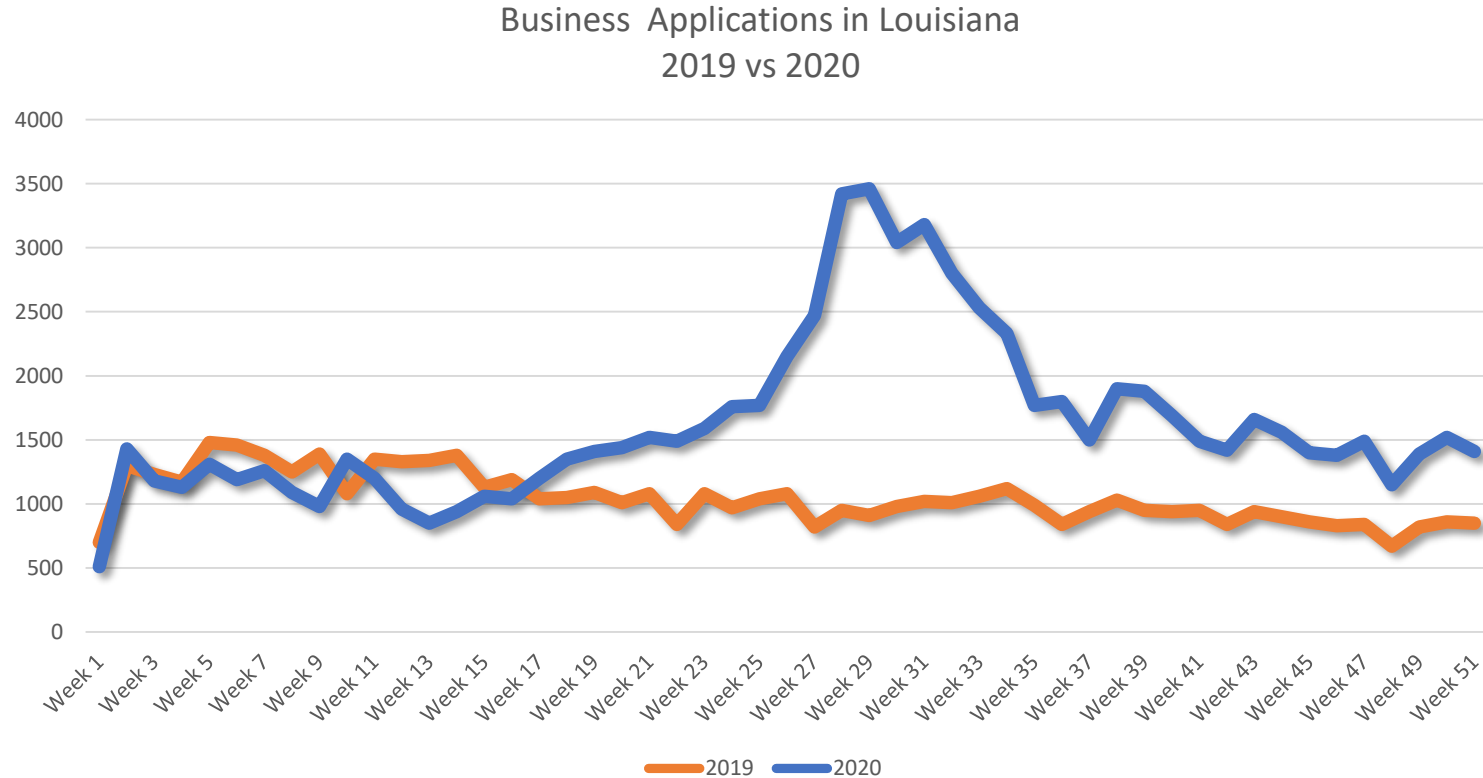


- ✓ Employees in Rapides spent more time at work than the state average, although down -25.6% from January 2020 compared to -29.4% statewide. On the other hand, individuals in Rapides spent approximately the same amount of time away from home as the state average.

LOUISIANA BUSINESS FORMATION

Weekly business applications in Louisiana in 2019 and 2020 through December 26.

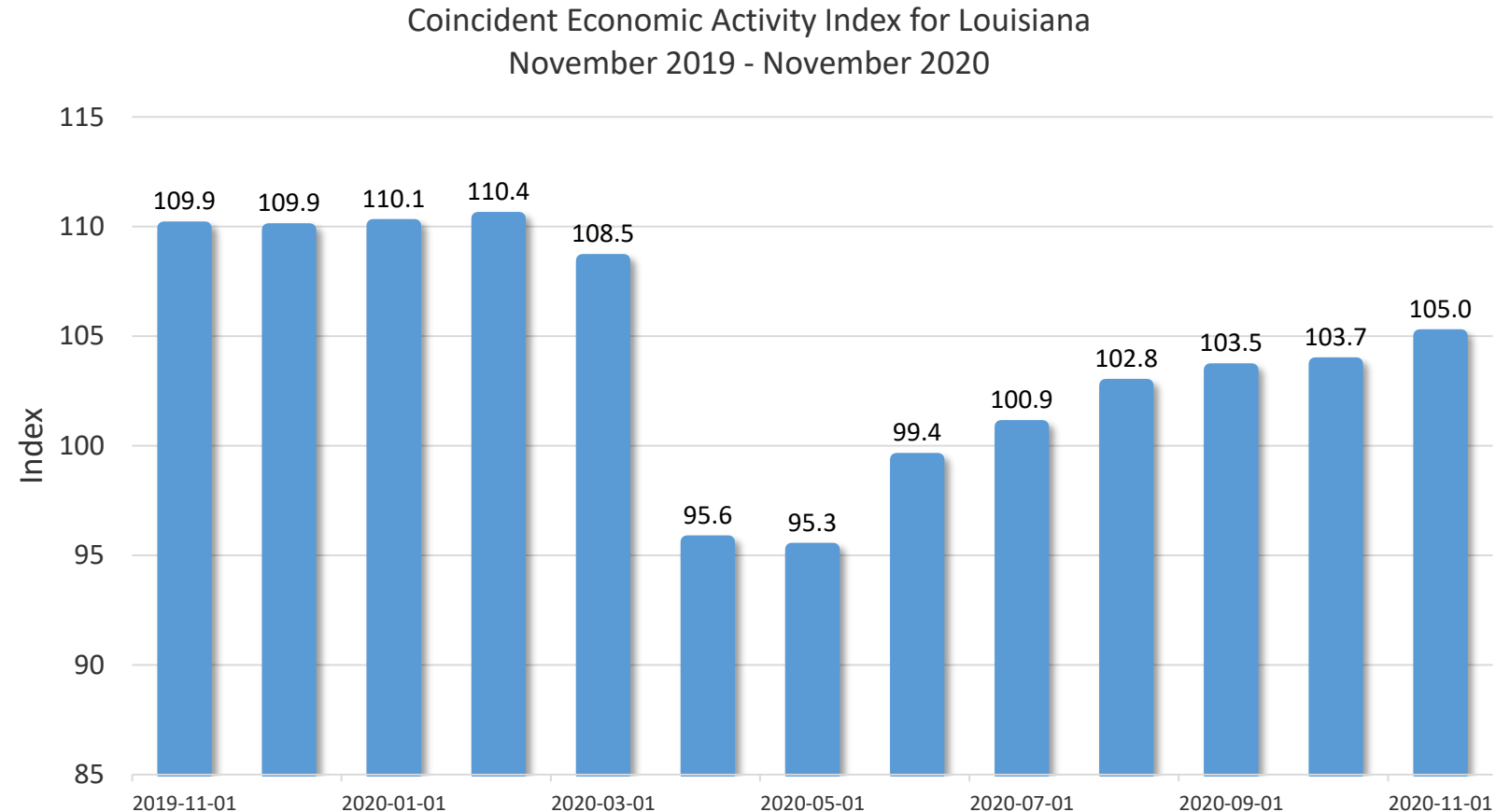
✓ Year-to-date through December 26, 2020, 82,800 business applications have been filed in Louisiana, compared to 53,940 for the same period in 2019, representing a 54% increase.



COINCIDENT ECONOMIC ACTIVITY INDEX

The Coincident Economic Activity Index for Louisiana includes four indicators: nonfarm payroll employment, the unemployment rate, average hours worked in manufacturing and wages and salaries. The index is set to match the trend for gross state product.

- *The chart shows the impact of COVID-19 on the Louisiana's gross state product since November 2019.*
- ✓ *Index for November increased 1.2% over October, indicating continued strength in the economy.*

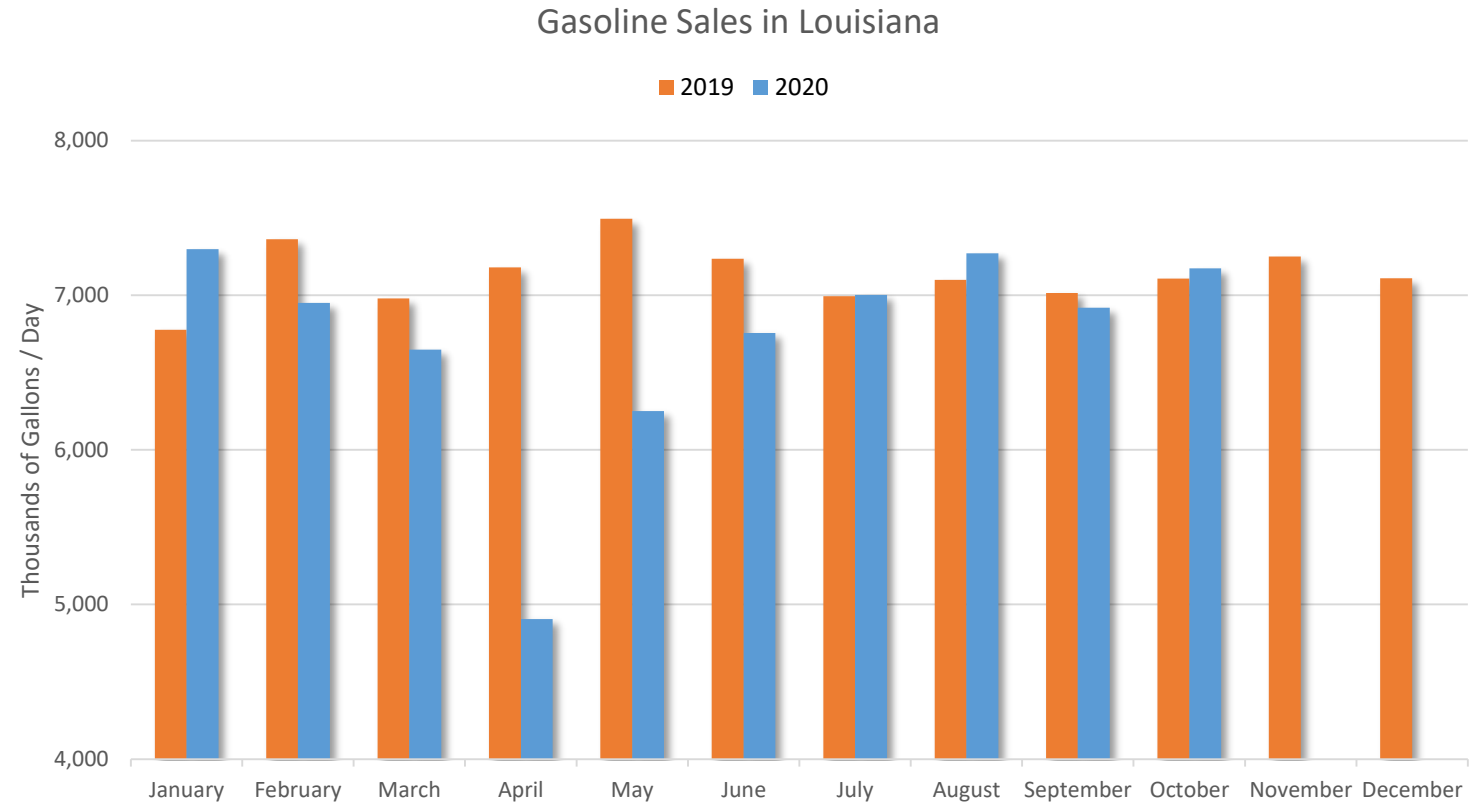


LOUISIANA GASOLINE SALES

Total gasoline sales in Louisiana since 2019.

✓ *In October 2020, Louisiana gasoline sales increased 3.7% from September and was 0.9% above October 2019.*

■ *Year-to-date gasoline sales are down 5.7% in 2020 compared to 2019.*



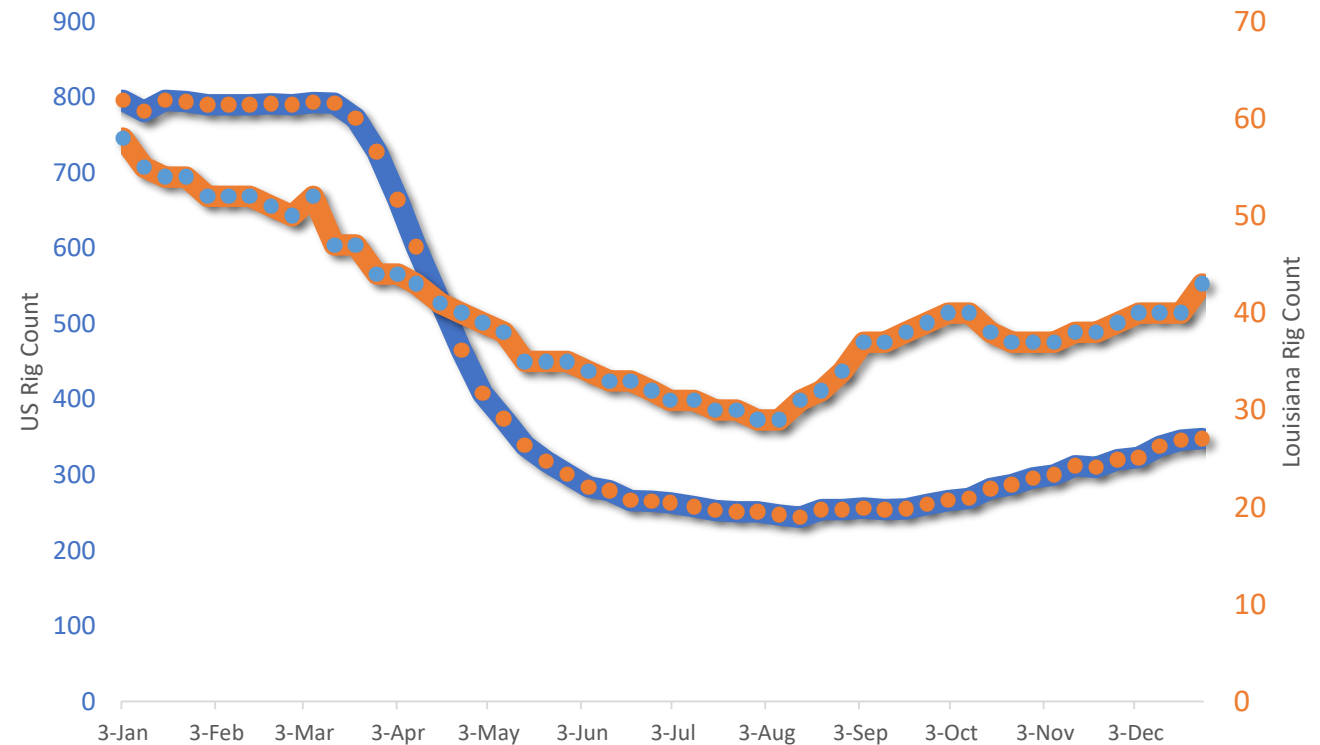
BAKER HUGHES RIG COUNT

Represents the number of drilling rigs actively exploring for or developing oil or natural gas in Louisiana and the U.S.

| | Dec 19 | Nov 20 | Dec 20 |
|--------------------|--------|--------|--------|
| N. LA-Land | 33 | 26 | 27 |
| S. LA –Int'l Water | 1 | 1 | 1 |
| S. LA-Land | 2 | 0 | 0 |
| S. LA-Offshore | 22 | 11 | 13 |
| TOTAL LOUISIANA | 57 | 38 | 41 |
| TOTAL US | 804 | 311 | 339 |

✓ *Exploration rig count in Louisiana increased 8% in December. Likewise, the rig count nationwide increased 9% from a year ago.*

Rig Count in Louisiana & US
2020



LOUISIANA GAMING REVENUE

*Gaming revenue in Louisiana for November 2020
with previous month and year comparisons.*

November 2020

November
-1.0%


Nov YoY
-20.1%


| | 19-Nov | 20-Oct | 20-Nov | % Change MoM | % Change YoY |
|-------------|---------------|---------------|---------------|--------------|--------------|
| Video Poker | \$51,436,029 | \$54,620,544 | \$52,915,009 | -3.1% | 2.9% |
| Riverboat | \$149,981,060 | \$115,637,529 | \$114,650,875 | -0.9% | -23.6% |
| Landbased | \$26,087,068 | \$13,913,855 | \$14,746,624 | 6.0% | -43.5% |
| Slots | \$28,669,571 | \$22,712,822 | \$22,411,632 | -1.3% | -21.8% |
| Total | \$256,173,728 | \$206,884,750 | \$204,724,140 | -1.0% | -20.1% |


NATIONAL |

NATIONAL ECONOMIC INDICATORS

Monthly U.S. economic indicators for November 2020.

Durable
Goods 
0.9% %

Residential
Sales 
-11.0%

Residential
Construction 
1.2%

| Indicator | Oct-20 | Nov-20 |
|--|--------|--------|
| Monthly Wholesale Trade | 1.3% | 0.0 |
| Manufacturers Shipments, Inventories, and Orders | 1.3% | 1.0% |
| Construction Spending | 1.6% | 0.9% |
| Advance Monthly Wholesale Inventories | 1.2% | 0.7% |
| Advance Monthly Retail Inventories | 0.9% | -0.1% |
| Advance Durable Goods Manf. Shipments, Inventories, and Orders | 1.8% | 0.9% |
| New Residential Sales | -2.1% | -11.0% |
| New Residential Construction | 6.3% | 1.2% |
| Advance Monthly Sales for Retail and Food Services | -0.1% | -1.1% |

CONTRIBUTORS

The data presented throughout the CENLA Economic Dashboard reflects contributions from the following local organizations.

- Rapides Parish Policy Jury Treasurer
- Avoyelles Parish School Board
- Alexandria International Airport
- Rapides Area Planning Commission
- City of Alexandria Planning Division
- Evangeline Parish Sales Tax Commissioner
- Concordia, Catahoula, & La Salle Tax Administrator
- Louisiana Office of Public Health, Region 6
- St. Landry Parish School Board

THANK YOU

Also, special thanks to the following partners for distributing the dashboard.

- LSUA Foundation
- Central Louisiana Regional Chamber of Commerce
- Marksville Chamber of Commerce
- Bunkie Chamber of Commerce
- Evangeline Chamber of Commerce
- St. Landry Chamber of Commerce

Next Issue: Week of Feb. 14th